INTERVIEW OF RONALD LOUIS CHACHERE JANUARY 14, 2004 BE IT REMEMBERED that on the 14th day of January, 2004, beginning at 9:04 a.m. at the offices of Enbridge, Inc., 1100 Louisiana Street, 34th Floor, Houston, Texas 77002, before Meredith A. Shoemaker, a Certified Shorthand Reporter in and for the State of Texas, RONALD LOUIS CHACHERE appeared and under oath answered the questions propounded to him as follows:

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1
                     APPEARANCES
 2
   FOR THE INTERNAL REVENUE SERVICE:
        Ms. Linda Creswell MC: 4636NFTW
 4
        Revenue Agent
 5
         Internal Revenue Service
         2601 Meacham Blvd., Suite 550
 6
        Fort Worth, Texas 76136
 7
        Ms. Yvonne Peters
        Office of Chief Counsel
 8
        Attorney -- LMSB
        Jackson Federal Building
 9
         915 Second Avenue, Room 2710, M/S 670
         Seattle, Washington 98174
10
11
    FOR MIDCOAST ENERGY RESOURCES:
12
        Mr. Karl S. Stern
13
        Ms. Wendy Trahan Salinas
        Vinson & Elkins, L.L.P.
         2300 First City Tower
14
        1001 Fannin Street
15
        Houston, Texas 77002-6760
16
17 ALSO PRESENT:
        Ms. Jana Jordan
18
19
20
21
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1 EXHIBIT INDEX No. Description Page 3 November 19, 1999, Chachere invoice 11 to Midcoast Energy Resources, Inc.; 4 Bates Stamps CHA 5-1075 through CHA 5-1083 5 August 30, 1999, "Redline" redraft 13 6 of Agreement and Plan of Merger 7 3 September 20, 1999, Hoffman letter 22 to Robert; Bates Stamps MID 2.1-439 8 through MID 2.1-440 9 4 September 30, 1999, Furman letter 33 to Tutcher 10 September 30, 1999, Furman letter 42 11 to Langley; Bates Stamps 000442-444 12 October 7, 1999, Fax Transmittal 46 from Chachere to Monaldo, with attachments; Bates Stamps KP1657-1676 13 14 October 8, 1999, Pryde e-mail to 49 Chachere, et al.; Bates Stamp KP1656 15 October 12, 1999, Fax Transmittal 53 16 from Chachere to Pryde and Kaitson, with attachments; 17 Bates Stamps KP1392-1398 October 14, 1999, Fax Transmittal 58 18 from Chachere to Pryde, with 19 attachment; Bates Stamps KP1448-1450 20 Stock Purchase Agreement By and 65 Between K-Pipe Merger Corporation and 21 Dennis M. Langley; Bates Stamps 000232-269 22 Stock Purchase Agreement Schedule 66 11 23 Preamble; Bates Stamps 000270-338 24 12 October 25, 1999, Pryde e-mail to 72 Chachere, et al.; Bates Stamp KP1136 25

1 EXHIBIT INDEX CONTINUED No. Description Page 76 13 October 28, 1999, Facsimile Transmittal from Kaitson to Pride (sic) with attachments; 4 Bates Stamps KP1301-1325 5 14 November 2, 1999, Pryde e-mail to 83 Chachere, et al., with attachment; 6 Bates Stamps KP1421-1434 7 November 4, 1999, Fax Cover Sheet 95 15 8 from Kaitson to Pryde and Cave, with attachment; Bates Stamps KP1463-1465 9 97 16 November 2, 1999, Pryde e-mail to 10 Chachere, et al., with attachment; Bates Stamps KP1480-1481 11 17 Undated letter agreement executed 99 12 by Langley and Austin; Bates Stamps CHA 5-964 through CHA 5-966 13 November 3, 1999, Palmisano e-mail 100 18 14 to Kaitson, et al.; Bates Stamp KP1682 15 19 107 Asset Purchase Agreement; 16 Bates Stamps MID 2.1-16 through MID 2.1-44 17 Butcher Interest Partnership General 20 110 18 Partnership Agreement; Bates Stamps 001031-1040 19 20 21 22 23 24 25

1 (The witness was sworn.) 2 MS. CRESWELL: The interview with Ron Chachere -- the testimony of Ron Chachere is being given at the office of Enbridge Energy, located at 5 1100 Louisiana Street, Houston, Texas, on January the 14th, 2004, at 9:00 a.m., about the Federal income tax 6 7 liability of Midcoast Energy Resources for the 2000 tax 8 year. 9 Present are Linda Creswell, IRS revenue 10 agent; Yvonne Peters, IRS counsel; Ron Chachere, interviewee; Wendy Salinas with Vinson & Elkins and counsel for Midcoast; Karl Stern with Vinson & Elkins and counsel for Midcoast; and Jana Jordan, employee of Midcoast. 14 15 The questions are asked by Linda Creswell and Yvonne Peters, and the answers are given by Ron 17 Chachere. 18 This interview is being recorded, as 19 Mr. Chachere was previously notified; and the recording is by means of a court reporter. Mr. Chachere has 20 21 presented himself voluntarily to be interviewed. 22 RONALD LOUIS CHACHERE, 23 having been first duly sworn, testified as follows: 24 EXAMINATION 25 BY MS. CRESWELL:

1 Q Mr. Chachere, would you please state your name

- 2 and spell it for the record?
- 3 A Yes. Ronald Louis Chachere, C-h-a-c-h-e-r-e.
- 4 Q Please state your name and your home address.
- 5 MS. PETERS: He just gave his name.
- 6 Q (BY MS. CRESWELL) I'm sorry. Your home
- 7 address.
- 8 A That's 2814 Bretshire, Corpus Christi,
- 9 Texas 78414.
- 10 Q And will you agree to review the transcript of
- 11 the interview and sign it?
- 12 A Yes, I will.
- 13 Q Okay. The first few questions are just
- 14 background questions.
- 15 Is there any reason why you would not be
- 16 able to understand and answer the questions that are
- 17 asked today?
- 18 A No.
- 19 Q Are you taking any medication that would affect
- 20 your ability to understand or respond meaningfully?
- 21 A No.
- 22 Q Okay. If you need clarification, please feel
- 23 free to ask me; and I'll try to --
- 24 A All right.
- 25 Q -- rephrase the question --

- 1 A Sure.
- 2 O -- or have Ms. Peters do so.
- 3 Mr. Chachere, how did you prepare for the

- 4 interview today?
- 5 A Well, I basically just looked at my billing
- 6 sheet and looked over some materials that I had, you
- 7 know, given for presentation to you; and that's it.
- 8 Q Who assisted you in your preparation, if
- 9 anyone?
- 10 A Well, I didn't have any assistance other than I
- 11 discussed the fact that the interview would take place
- 12 and what to expect, from the two attorneys that are here
- 13 with me.
- 14 Q The first questions that we'll be going through
- 15 are general background questions about yourself and
- 16 generally about the transaction in question.
- 17 What's your educational background,
- 18 Mr. Chachere?
- 19 A I have a B.B.A. in finance from Texas A & M
- 20 University. I have a J.D. from The University of Texas
- 21 law school.
- 22 Q And how long have you practiced law?
- 23 A A little over 30 years.
- Q What's your area of expertise?
- 25 A Primarily oil and gas.

1 Q Okay. When did Midcoast become your client?

- 2 A Oh, from virtually their inception back --
- 3 that's probably about 1991 or so.
- 4 Q Generally what type of work have you done for
- 5 Midcoast over the years?
- 6 A Deals, mainly buying assets or buying the stock
- 7 of companies.
- 8 Q Would that have held true in the '99 year also
- 9 and the 2000 year?
- 10 A Yes, it would have.
- 11 Q Okay. Can you tell me about the type of work
- 12 that you currently perform for Enbridge Midcoast? Is it
- 13 the same type of --
- 14 A It's the same type of work, yes.
- 15 $\,$ Q $\,$ Do you assist or did you assist with any FERC
- 16 regulatory filing?
- 17 A Yes.
- 18 Well, no, not with FERC. No, I would not
- 19 do that.
- 20 Q No FERC work at all?
- 21 A No.
- 22 Q Okay. Are you familiar with the acquisition of
- 23 the assets of The Bishop Group by Midcoast in 1999?
- 24 A Yes, I am.
- 25 Q Okay. Can you just generally give me what your

1 role was in that transaction? What type of work did you

- 2 do?
- 3 A Okay. I was basically a transactional attorney
- 4 involved in drawing documents to document whatever deal
- 5 they made on it.
- 6 Q Would you term that also assisting with
- 7 negotiations, or is that beyond the scope of the work
- 8 that you --
- 9 A I don't believe I was directly involved in
- 10 negotiations. Primarily I would be just instructed on
- 11 what negotiations took place and what the deal was or at
- 12 that point in time, what it was.
- 13 Q And then framing that within the language of
- 14 the document?
- 15 A Yes.
- 16 Q Okay. So you would have drafted various
- 17 documents for the transaction.
- 18 A Yes.
- 19 Q Okay. We're going to move now on to more
- 20 specific questions about the various documents; and
- 21 trying to go through these documents, we decided that
- 22 probably the easiest way, the way that made the most
- 23 sense for us and, hopefully, for you, too, would be to
- 24 go through those billing records that you discussed that
- 25 you had gone through. I think that will lead us

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through --
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        Α
             I agree.
        Q
             -- chronologically.
                  MS. CRESWELL: Enter the invoice from
 4
5
   Ronald Chachere to Midcoast Energy Resources for
   services rendered from August the 16th, 1999, through
6
   November the 9th, 1999, into the record as Exhibit 1.
7
8
   This document is numbered CHA 5-1075 through CHA 5-1083.
9
        Q
             (BY MS. CRESWELL) Have you seen this document
   before, Mr. Chachere?
10
             Yes, I have.
11
       Α
12
             And are you familiar with its contents?
       Α
             Yes.
13
14
        Q
             Good.
15
                  MS. CRESWELL: I will just note for the
   record that this billing record is in regards to the
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acquisition of Kansas Pipeline and is from Ronald

Yes, ma'am.

these dates, that's what we will do.

Chachere. The invoice is to Midcoast Energy Resources.

Okay. What I'd like to do is just kind of go

Let's start first with the date of

(BY MS. CRESWELL) Is that correct?

through some of the dates here; and then as we have

other exhibits to enter that might reference one of

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- 1 8/24/99, and that is from Exhibit 1.
- 2 Further, this particular entry says that

- 3 "Further work on 'redline' changes to representations
- 4 and warranties, and other provisions; telephone
- 5 discussion with Lon Mitchell."
- Is that what you're seeing there at the
- 7 entry of 8/24/99?
- 8 A That's correct.
- 9 Q Okay. Can you tell me who Lon Mitchell is?
- 10 A He was an employee of Midcoast Energy
- 11 Resources, Inc., that, I believe, worked in the -- under
- 12 the -- in the accounting department.
- 13 Q Okay. What was his actual involvement in the
- 14 transaction, Mr. Chachere, if you recall?
- 15 A Well, I think that as far as with me, it was
- 16 just basically what you see in that entry there.
- 17 Q So it would have been the nuts and bolts of the
- 18 accounting-type --
- 19 A Yeah. If you look on 8/25/99, it says
- 20 "Redrafting of provisions as to calculation of
- 21 'Adjustment Value' in accordance with written
- 22 recommendations of Lon Mitchell."
- 23 So he was, in effect, giving me his input
- 24 on a certain portion of the purchase document, how to
- 25 structure it from his viewpoint.

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1 MS. CRESWELL: Enter redline redraft
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- 2 Agreement and Plan of Merger into the record as
- 3 Exhibit 2. This exhibit consists of pages 1 through 35.

- 4 Q (BY MS. CRESWELL) Have you seen this document
- 5 previously, Mr. Chachere?
- 6 A Back in 1999, I believe.
- 7 Q Okay. Are you familiar with its contents?
- 8 A Well, I haven't read it over; but I was
- 9 familiar with it back then, yes.
- 10 Q Can you refer back now, Mr. Chachere, to
- 11 Exhibit 1?
- 12 The date would be 8/30 of '99.
- This particular entry has various
- 14 components to it, "discussion with Attorney
- 15 Kaitson . . . preparation of e-mail message as to
- 16 specific provisions to review; review of redrafted
- 17 'Agreement and Plan of Merger.'"
- Do you see that?
- 19 A Yes.
- 20 Q Is Exhibit 2, which we have just talked about,
- 21 the Agreement and Plan of Merger, is Exhibit 2 redline
- 22 redraft Agreement and Plan of Merger, is this the
- 23 agreement that's referred to in Exhibit 1 on the date of
- 24 8/30/99?
- 25 A I believe it is.

- 1 Q Okay. Who did the redrafts of Exhibit 2?
- 2 A Well, I assume I did it. I don't specifically

- 3 recall, but I certainly was working on it. So I assume
- 4 that I did this redraft.
- 5 Q Exhibit 2 appears to be a stock purchase
- 6 followed by a merger.
- 7 Is that your understanding of this
- 8 document?
- 9 A Yes.
- 10 Q Is this a version of the Agreement and Plan of
- 11 Merger referred to again in Exhibit 1 on 8/20?
- 12 A It should be, yes. It should be a redline
- 13 redraft of that one referred to on 8/20 that was
- 14 submitted.
- 15 Q I'd like to go through a few more dates on
- 16 Exhibit 1 and just confirm that that is the same
- 17 Agreement and Plan of Merger.
- Can you look at 8/27/99 of Exhibit 1,
- 19 which is making reference to another redline redraft?
- 20 Would that also be the Agreement and Plan
- 21 of Merger?
- 22 A Yes, it would be.
- 23 Q Okay.
- 24 A There may have been, you know, several redline
- 25 redrafts.

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Right. Right.
       Q
 2
                  And then on 9/8 of Exhibit 1, is this the
   Agreement and Plan of Merger also?
                  It's talking about a redline redraft
 4
 5
    there.
             I believe so.
 6
 7
             Then on 9/9 of Exhibit 1, again, it's using
        Q
    that phrase, "redline redraft."
 9
                  Would that also be the Agreement and Plan
10
    of Merger?
             On which date?
11
12
       Q
            9/9 --
13
       Α
            9/9.
            -- of Exhibit 1.
14
       Q
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18 Would that also be provisions of the

says "Work on revisions to provisions."

Okay. And then lastly on 9/14 of Exhibit 1, it

19 Agreement and Plan of Merger?

I assume so.

20 Α I assume so.

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- Okay. Thank you. 21 Q
- 22 If you now, Mr. Chachere, would refer to
- 23 9/8 of Exhibit 1, the date 9/8, this entry has to do
- with a meeting in Kansas City and mentions a gentleman
- 25 by the name of Bill Bray.

- 1 Can you tell me who Bill Bray was?
- 2 A Bill Bray is an executive with Midcoast Energy
- 3 Resources, Inc.; and I don't recall at that time whether

- 4 he was actually an employee or a consultant at that
- 5 time.
- 6 Q Okay. What type of work was he doing, or what
- 7 was his job responsibility with Midcoast? Do you recall
- 8 that?
- 9 A Currently he's head of business development,
- 10 and I believe at that time he was developing business
- 11 for Midcoast.
- 12 Q What would have been his role in this
- 13 particular transaction?
- 14 A Oh, I think basically bring the deal to the
- 15 table and possibly, you know, help with the due
- 16 diligence.
- 17 Q If you would now refer to Exhibit 1, the entry
- 18 for 9/9, which among other activities contains a phone
- 19 call discussion with -- pardon me. I meant to say
- 20 "9/20." I'm not sure what I said. I may have said
- 21 "9/9." Let me start again.
- 22 Please refer to 9/20 of Exhibit 1, which,
- 23 among other things, contains a phone call and discussion
- 24 with an attorney by the name of Graham Taylor.
- 25 Can you tell me who Graham Taylor is,

- 1 Mr. Chachere?
- 2 A Yes. He was the lead attorney representing the

- 3 Fortrend group that came in.
- 4 Q Had you ever had any contact with Graham Taylor
- 5 before this transaction?
- 6 A No. I've never heard of him before.
- 7 Q Do you know what -- did he work for an outside
- 8 law firm, or was he a --
- 9 A Yes. He worked for LeBoeuf Lamb. He's a
- 10 partner in LeBoeuf Lamb out of San Francisco.
- 11 Q What was his role in the transaction, Graham
- 12 Taylor?
- 13 A He was the lead attorney representing his
- 14 client.
- 15 Q Was he someone that you would have dealt with
- 16 fairly regularly?
- 17 A You mean at this time, during this transaction?
- 18 Q Uh-huh.
- 19 A I don't see him listed before. That must have
- 20 been my first contact with him on that date.
- 21 Q Okay. This entry of 9/20/99 of Exhibit 1 also
- 22 mentions an Attorney Greene.
- Can you tell me who attorney Greene is?
- 24 A I think that that's a -- where is it -- but I
- 25 think that that must be a --

1 Q It's down at the very last wording there on

- 2 9/20.
- 3 A That's probably my mistake in not putting
- 4 "Graham" and putting "Greene."
- 5 Q Oh, okay. So a typo perhaps. That should have
- 6 been --
- 7 A Well, it's not really a typo, because I kept
- 8 time slips and I would write on the time slips and then
- 9 my secretary would just take the time slips and, you
- 10 know, make out the billings. And I'm sure I -- I do
- 11 them very hurriedly, and I probably wrote down "Greene"
- 12 instead of "Graham."
- 13 I was probably thinking of Graham Greene
- 14 is what -- I think.
- 15 Q Okay. The entry, again, on 9/20 of Exhibit 1
- 16 mentions "Pipeline Holding Partners." I'm not familiar
- 17 with that entity.
- 18 Who is Pipeline Holding Partners?
- 19 A That was the name, I think, that was given to
- 20 me that would be involved in the transaction that Graham
- 21 Taylor would be representing, the name of the company.
- 22 Q Okay. So that was the name that was given to
- 23 you by --
- 24 A Yeah, I'm sure --
- 25 Q -- Graham Taylor.

1 A -- that was the name at the time; and I wrote

- 2 it down on the time slip.
- 3 Q Okay.
- 4 MS. PETERS: So that would be an entity
- 5 affiliated with Fortrend or what --
- 6 THE WITNESS: Yes, it would be Fortrend,
- 7 yeah.
- 8 Q (BY MS. CRESWELL) Okay. So starting at 9/20,
- 9 no further reference is made to the Agreement and Plan
- 10 of Merger.
- 11 Can you tell me what happened to that
- 12 Agreement and Plan of Merger that was referenced
- 13 previously?
- 14 A Oh, I don't specifically remember. I mean, I'm
- 15 having to go back and try to recall just basically on
- 16 this descriptive stuff on the billing; but I don't
- 17 specifically recall what happened to that document or
- 18 that, you know, draft or whatever.
- 19 MS. PETERS: Do you know if that was ever
- 20 completed or executed or --
- 21 THE WITNESS: No, it wasn't executed
- 22 because this was between, you know, Bishop Group
- 23 Limited, Dennis M. Langley, and Midcoast -- you know,
- 24 Midcoast Acquisition Company. So it was not completed.
- 25 MS. PETERS: Do you have -- do you know

1 why it was not completed?

THE WITNESS: Well, we began working on a

- 3 deal with the Fortrend group, who had come in and
- 4 apparently was going to buy the stock of -- from Langley
- 5 and then sell assets out to Midcoast.
- 6 Now, we didn't stop working with Langley
- 7 or his attorneys. In other words, we went on two
- 8 tracks. We kept one track where we were still trying to
- 9 make a deal with them and do a purchase agreement with
- 10 them; and we had a second track where we were
- 11 negotiating and trying to do a deal with the Fortrend
- 12 group.
- 13 MS. PETERS: And how were those two tracks
- 14 different?
- THE WITNESS: Well, one, we were dealing
- 16 directly with Langley and his attorneys to see if we
- 17 could come to terms with them. The other one, we were
- 18 dealing with the attorneys for the Fortrend group. It
- 19 was two different transactions.
- MS. PETERS: Uh-huh.
- 21 And what was the substance of your
- 22 transaction with Langley after the point where Fortrend
- 23 comes into the picture?
- 24 THE WITNESS: The substance of it?
- 25 MS. PETERS: What kind of a transaction

l was it?

- THE WITNESS: A stock purchase.
- 3 MS. PETERS: So in your discussions with

- 4 Fortrend, the discussions -- I'm sorry.
- 5 So in your understanding of the
- 6 transaction that was being negotiated between Midcoast
- 7 and Mr. Langley, who was actually going to execute that
- 8 agreement in its final form for the stock?
- 9 THE WITNESS: Whoever the stockholders
- 10 were. I mean, I don't recall. I mean, Langley was the
- 11 ultimate entity, if you will; but there were -- you
- 12 know, there were holding companies and I don't remember
- 13 what all, but basically it was a deal with Langley, you
- 14 know.
- MS. PETERS: And who was going to be
- 16 purchasing the stock?
- 17 THE WITNESS: Midcoast Energy Resources
- 18 MS. PETERS: And so in the agreement that
- 19 you're negotiating with Langley, all of these different
- 20 drafts about the stock, those agreements state that
- 21 they're between Langley and Midcoast?
- THE WITNESS: I don't have any of them;
- 23 but I assume so, yeah. That's my recollection, that we
- 24 were on two tracks at the time.
- MS. PETERS: Okay.

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1 MS. CRESWELL: Enter a letter regarding
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- 2 confidentiality from Fortrend to Midcoast and dated
- 3 September the 20th, 1999, into the record as Exhibit 3.
- 4 This letter is numbered MID 2.1-439 through MID 2.1-440.
- 5 Q (BY MS. CRESWELL) Have you ever seen this
- 6 document, Mr. Chachere?
- 7 A I don't remember it.
- 8 Q Do you recognize the handwriting -- or the
- 9 signature, I should say, that's on page 2 of the
- 10 document?
- 11 A The signature of Richard Robert, that looks
- 12 like his signature. That was squiggle marks that he
- 13 makes.
- 14 Q Do you recognize the signature above his,
- 15 "Craiq Hoffman"?
- 16 A No, ma'am.
- 17 Q And could you flip back to page 1?
- Do you recognize the handwriting that's
- 19 there on the first page?
- A No, ma'am.
- 21 Q Okay. If you'll look in the bulleted first
- 22 paragraph there in Exhibit 3, there is reference made on
- 23 the third sentence down to "Evaluation Materials."
- 24 Did you ever see the evaluation materials
- 25 that's referenced there?

1 A I don't know what evaluation material they're

- 2 referring to. I mean, I would have to read the
- 3 document. I don't recall. I just don't recall any,
- 4 being involved with it.
- 5 Q It would have been evaluation material provided
- 6 from Fortrend --
- 7 A Right.
- 8 Q -- to Midcoast.
- 9 The letter goes on to state that the
- 10 evaluation material is to be promptly returned to
- 11 Fortrend.
- So, again, refreshing your memory, do you
- 13 recall ever having seen any evaluation material?
- 14 A I don't recall this letter, and I don't recall
- 15 being involved with that aspect of it.
- MS. PETERS: Did you receive any materials
- 17 that you were told you needed to return?
- 18 THE WITNESS: I just don't have any
- 19 recollection of it.
- MS. PETERS: This 9/20/99 entry on
- 21 Exhibit 1 that references a Purchase and Sale Agreement,
- 22 was this an agreement already in process when you
- 23 received it; or what kind of -- what was that?
- 24 THE WITNESS: I don't specifically recall.
- 25 I'd just have to read back through this and see if I can

1 figure out what it was, but I don't have any -- it's

- 2 been more than four years ago. I just don't remember.
- 3 MS. PETERS: Okay. On the entry dated
- 4 9/21/99 on Exhibit 1, it says "Work on draft of Purchase
- 5 and Sale Agreement between Pipeline Holdings Partners
- 6 and Midcoast for certain assets."
- 7 THE WITNESS: Okay. Well, that tells me
- 8 it was with the Fortrend group, whom I was told the
- 9 buyer would be Pipeline Holdings Partners. So that
- 10 tells me it was a Purchase and Sale Agreement between
- 11 Midcoast and Pipeline Holdings Partners.
- 12 MS. PETERS: Was that agreement ever
- 13 completed, or did that -- what happened to that
- 14 agreement?
- THE WITNESS: Well, an asset purchase
- 16 agreement was completed and a deal done, a transaction
- 17 done and assets purchased, yes.
- 18 MS. PETERS: Okay. Is this draft, then,
- 19 the --
- 20 THE WITNESS: That would be the genesis of
- 21 it, I would say, yeah. I mean, that's -- I believe that
- 22 would be correct.
- 23 MS. PETERS: And was that Purchase and
- 24 Sale Agreement, this original document that you started
- 25 with in the drafting process, would that have come from

1 Fortrend?

2 THE WITNESS: It either came from Fortrend

- 3 or from us; and I don't remember who -- you know, who it
- $4\,$ came from. I'm assuming that we drew it up, but I don't
- 5 specifically recall.
- 6 MS. PETERS: Okay.
- 7 Q (BY MS. CRESWELL) How did you know to contact
- 8 Graham Taylor? Did someone give you his name or --
- 9 A Yes.
- 10 Q Do you recall who?
- 11 A No, ma'am. It would be somebody in the
- 12 Midcoast group.
- 13 Q Someone at Midcoast?
- 14 A Yeah.
- 15 Q Okay. Let's look now at Exhibit 1,
- 16 Mr. Chachere, on the date 9/22. There's a reference
- 17 there to an Attorney Cynthia Morelli.
- 18 Who is Attorney Cynthia Morelli?
- 19 A She was an associate with LeBoeuf Lamb that
- 20 worked directly under Graham Taylor on this transaction,
- 21 and she was also from San Francisco.
- 22 Q Okay. So she was also representing the
- 23 Fortrend entity.
- 24 A Yes.
- 25 Q If you could now look at the date of 9/23 of

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1 Exhibit 1, there's a reference made there to a Barbara
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- 2 Jordan.
- Who is Barbara Jordan?
- 4 A I'm trying to remember. I'm assuming she
- 5 worked for Midcoast, and I just can't recall --
- 6 Q Okay.
- 7 A -- for sure.
- 8 Q Okay. If you'll move now to the dates of 9/27,
- 9 9/28, and 9/29 of Exhibit 1, this has to do with a
- 10 meeting in Kansas City where various documents were
- 11 worked on and various persons were met with; is that
- 12 correct?
- 13 A Yes.
- 14 Q What was discussed at the meetings with -- over
- 15 these three days with Attorney Monaldo and various other
- 16 individuals?
- 17 A Again, I just don't have any specific
- 18 recollection of those meetings. I'm having to rely
- 19 strictly on this --
- 20 Q Right. I was hoping maybe --
- 21 A -- Exhibit 1.
- 22 Q -- as you read through, there might be
- 23 something that would jog your memory.
- 24 A If there's something in here, I'm -- you know,
- 25 that's what I'm going on is just reading that --

- 1 Q Right.
- 2 A -- but specifically I don't recall.
- 3 Q Would you -- would you know what documents
- 4 would have been worked on?
- 5 A Well, a stock purchase agreement would have
- 6 been worked on, I believe; and then there were ancillary

- 7 agreements with that.
- 8 Q And if I remember correctly, Mr. Monaldo or
- 9 Attorney Monaldo was a representative of Dennis Langley
- 10 and The Bishop Group; is that correct?
- 11 A He was one of the attorneys --
- 12 Q Okay.
- 13 A -- yes.
- 14 Q And Attorney Pryde, I believe, worked for Bryan
- 15 Cave, who represented --
- 16 A Yes, ma'am.
- 17 Q -- Dennis Langley and The Bishop Group; is that
- 18 correct?
- 19 A Right.
- 20 Monaldo was out of another little town in
- 21 Kansas, and he was basically Langley's personal attorney
- 22 is the way I would couch it.
- Q Okay. Okay. If you would now, Mr. Chachere,
- 24 look at the date of 9/30 of Exhibit 1, the last sentence
- 25 of this particular entry references "receipt and review

- 1 of changes suggested by Price, Waterhouse, Coopers to
- 2 the Letter of Intent and telephone discussion with Chris

- 3 Kaitson concerning same."
- 4 Do you see that?
- 5 A Yes, ma'am.
- 6 Q What was the role of PricewaterhouseCoopers in
- 7 this transaction?
- 8 A They were accountants for Midcoast Energy
- 9 Resources, Inc., and advised them on tax matters.
- 10 Q Did any of the parties of
- 11 PricewaterhouseCoopers represent any other ends of this
- 12 transaction or any other people, or was it just Midcoast
- 13 that they were representing?
- 14 A I'm not aware of them representing anybody
- 15 else.
- 16 Q Okay. Did they assist with the actual drafting
- 17 of the documents?
- 18 A One of their -- yes, one of their attorneys who
- 19 was a CPA and an attorney did primarily.
- 20 Q Which attorney would that have been, if you
- 21 recall?
- 22 A Well, from reviewing this, it was Gary Wilcox.
- 23 Q Did he also assist with the document
- 24 negotiation, Mr. Wilcox?
- 25 A Which document negotiation?

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1 MS. PETERS: Did he participate in
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- 2 negotiations of the transaction?
- 3 THE WITNESS: Well, let me say this: The

- 4 process is an evolving process. He was not involved
- 5 initially; but later on, my client brought him in and
- 6 needed some expertise beyond what -- Tom Palmisano was
- 7 the guy that was involved for Pricewaterhouse, who's not
- 8 an attorney, I don't believe. He's an accountant, a
- 9 CPA.
- 10 And I believe it was on his recommendation
- 11 that Gary Wilcox came in; and he was, you know, the tax
- 12 expert. And, yes, he did the structuring at a certain
- 13 point in time.
- MS. PETERS: At what point did he come in?
- 15 Was there a particular point in time that Gary Wilcox
- 16 became involved?
- 17 THE WITNESS: Well, I remember when we
- 18 started negotiating with Fortrend, he was -- you know,
- 19 he came in.
- 20 Q (BY MS. CRESWELL) So that would have been
- 21 around 9/20, referencing Exhibit 1, where reference is
- 22 made to Graham Taylor? Would that be somewhere in that
- 23 time frame?
- 24 A I assume that's right. I don't specifically
- 25 recall. Again, I'm just having to rely on these notes.

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1 Q Right. I understand.
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2 So as far as contact with Pricewaterhouse,

- 3 would it normally have been Gary Wilcox that you would
- 4 have dealt with or --
- 5 A Well, I really -- that was not my role. Okay?
- 6 So I didn't really normally deal with
- 7 PricewaterhouseCoopers. You know, that would be Richard
- 8 Robert, yeah.
- 9 MS. PETERS: Why would Gary Wilcox have
- 10 contacted you or had any discussion with you?
- 11 THE WITNESS: Contacted me?
- MS. PETERS: Or why would you have had any
- 13 discussions with Gary Wilcox or any contact with him?
- 14 THE WITNESS: My client brought him in to,
- 15 you know, help structure the transaction with regard to
- 16 Fortrend.
- MS. PETERS: Did he ever contact you
- 18 individually to convey information or to ask a question
- 19 or --
- 20 THE WITNESS: Well, I mean, I remember
- 21 seeing him in Kansas City and I was involved in some
- 22 meetings with him, but it wasn't me directly. I mean,
- 23 it was -- I mean, I was in the group, I guess. So I'm
- 24 not following exactly what you want but --
- 25 MS. PETERS: Did you exchange e-mails with

1 him or --

2 THE WITNESS: Probably not because most

- 3 everything was done in Kansas City; and so even the
- 4 drafting, the documents that were typed and so forth,
- 5 was with Bryan Cave's typing pool.
- 6 Now, I did go back to Corpus in between
- 7 and there was some drafting done there, but I don't
- 8 recall specifically any e-mails with Gary.
- 9 MS. PETERS: What was your understanding
- 10 of the relationship between Gary Wilcox and Fortrend?
- 11 THE WITNESS: I don't know of any
- 12 relationship between Gary Wilcox and Fortrend. He was
- 13 with PricewaterhouseCoopers representing Midcoast Energy
- 14 Resources.
- MS. PETERS: What was your understanding
- 16 of how Fortrend became involved with this transaction?
- 17 MR. STERN: I'm going to object and
- 18 instruct the witness not to answer to the extent that
- 19 answering would require you to reveal any confidential
- 20 communications with your client. Otherwise, you're free
- 21 to answer.
- 22 THE WITNESS: Would you repeat the
- 23 question?
- 24 MS. PETERS: What was your understanding
- 25 of how Fortrend became involved in this transaction?

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1 THE WITNESS: I don't have personal
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- 2 knowledge of how they got involved in it.
- 3 MS. PETERS: Did you ever meet with anyone

- 4 from Fortrend?
- 5 THE WITNESS: Craig Hoffman.
- 6 MS. PETERS: And what was your
- 7 understanding of what Craig Hoffman's role was in the
- 8 transaction?
- 9 THE WITNESS: He was an executive for
- 10 Fortrend, I believe. I mean --
- MS. PETERS: Did he participate in any
- 12 negotiations or drafting?
- 13 THE WITNESS: He was at some meetings. I
- 14 know that.
- 15 MS. PETERS: Were all the meetings held in
- 16 Kansas City, or were some held in Houston?
- 17 THE WITNESS: There was one meeting held
- 18 in Houston.
- MS. PETERS: And was Craig Hoffman present
- 20 at that meeting?
- 21 THE WITNESS: No. That was not with
- 22 Fortrend.
- MS. PETERS: Okay.
- Q (BY MS. CRESWELL) Let me back up, if I could,
- 25 just a minute, Mr. Chachere.

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1 You've stated with PricewaterhouseCoopers
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- 2 that you did have some contact with Gary Wilcox and
- 3 Paul -- Tom Palmisano.
- 4 Were there any other persons with
- 5 Pricewaterhouse that you dealt with?
- 6 A Not that I recall.
- 7 Q Okay.
- 8 MS. CRESWELL: Enter letter of intent from
- 9 K-Pipe Holdings Partners to Midcoast dated September
- 10 the 30th into the record as Exhibit 4. This document
- 11 consists of pages 1 through 4.
- 12 Q (BY MS. CRESWELL) Are you familiar with this
- 13 document, Mr. Chachere?
- 14 A I'm sure I was in 1999. I'm not familiar with
- 15 it at this point.
- 16 Q So you think you would have seen this document
- 17 in 1999; is that correct?
- 18 A Yes, ma'am.
- 19 Q Can you confirm the signatures on the last
- 20 page?
- 21 A I believe that's Dan Tutcher's signature. The
- 22 one for K-Pipe Holdings, I wouldn't know.
- Q Okay.
- 24 MS. PETERS: Did you have any contact with
- 25 Jeff Furman?

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bell, but I don't really -- I can't picture him. I
   don't remember him at all.
             (BY MS. CRESWELL) Is this a letter that you
 4
    would have drafted?
             I don't think that I drafted this, but I don't
 6
    really -- I don't really recall.
 7
 8
             What was your understanding as to whether
    Mr. Langley was negotiating with other buyers at this
    particular time, September the 30th, other than
   Midcoast?
11
12
                  MR. STERN: Would you read that question
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THE WITNESS: The name kind of rings a

34

- 16 if that's okay?
- 17 MR. STERN: Yeah.
- 18 MS. CRESWELL: On September 30th, what was

Would you like for me to just restate it,

19 Mr. Chachere's understanding as to whether Mr. Langley

MS. CRESWELL: Sure.

- 20 was negotiating with other buyers other than Midcoast?
- 21 A Well, he was apparently negotiating with
- 22 Fortrend at that time; and I believe at the time we were
- 23 concerned that he might be negotiating with yet another
- 24 party also.

back?

13

14

15

1

25 Q (BY MS. CRESWELL) You don't recall the other

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1 party's --
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- 2 A No. We didn't know -- I think my client may
- 3 have suspected who it was, but I don't remember the name

- 4 or whatever.
- 5 Q Were you aware at the time this document was
- 6 signed, which is Exhibit 4 --
- 7 MS. PETERS: Is this the letter of intent
- 8 that's referred to on the entry for 9/30/99 in Exhibit 1
- 9 where it says "Letter of Intent" toward the bottom?
- 10 THE WITNESS: I assume it must be. I
- 11 mean, that seems logical to me it is that one; but I
- 12 don't have any independent recollection of that. I'm
- 13 just relying on this rendition on the billing.
- MS. PETERS: So when this says
- 15 "receipt" -- in Exhibit 1 here on 9/30/99, it says
- 16 "receipt and review of changes suggested by Price,
- 17 Waterhouse, Coopers to the Letter of Intent," who would
- 18 have sent you the suggestions referred to?
- 19 THE WITNESS: Well, it would either have
- 20 to be -- I mean, I don't know who sent them to me. I
- 21 mean, it could have come from Richard Robert. It could
- 22 have come from, you know, my client but -- I mean, if
- 23 that's what you're asking. I don't know who it came
- 24 from but --
- MS. PETERS: Was -- in the course of this

1 transaction, was it normal for Pricewaterhouse to review

- 2 documents that you were negotiating?
- 3 THE WITNESS: Was it normal?
- 4 MS. PETERS: Uh-huh.
- 5 THE WITNESS: In this transaction, yeah.
- 6 They were involved -- Tom Palmisano was involved, I
- 7 believe, right from the beginning, although I wasn't,
- 8 you know, corresponding with him about it. It would be
- 9 Richard Robert would be getting advice, as he would in
- 10 any deal; and then he would just put -- give us the
- 11 input of it, you know. That would be a typical deal
- 12 that Midcoast would do. They would get tax advice from
- 13 whoever their tax adviser was, and it would be passed on
- 14 by Richard Robert.
- MS. PETERS: Okay.
- 16 Q (BY MS. CRESWELL) Was Dennis Langley aware
- 17 that you had entered into this letter of Exhibit 4, to
- 18 your knowledge?
- 19 A I do not know.
- 20 Q Okay.
- 21 MS. PETERS: Would this letter of
- 22 intent -- which is also referenced in Exhibit 1 on
- 23 9/24/99, it appears -- would this letter of intent have
- 24 been a topic at the meeting with Attorney Monaldo,
- 25 Pryde, Dennis Langley where it says, 9/26/99, "including

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1 review of draft documents"; "work on documents," also on
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- 2 9/27/99?
- 3 THE WITNESS: Again, I don't remember what
- 4 was discussed at those meetings. I just don't have any
- 5 recollection of it, you know.
- 6 MS. PETERS: What other documents would
- 7 you have been discussing with them?
- 8 THE WITNESS: Well, stock purchase
- 9 agreement that we were working on and ancillary
- 10 agreements with that.
- MS. PETERS: At this point in Exhibit 1,
- 12 there's just the mention of the letter of intent and the
- 13 Purchase and Sale Agreement.
- Does that appear to be accurate to you?
- THE WITNESS: Is that what, now?
- MS. PETERS: I just don't see a mention of
- 17 "stock purchase agreement" in this portion of the
- 18 document, Exhibit 1. I don't see a mention of the Stock
- 19 Purchase Agreement until 10/7.
- 20 MR. STERN: Other than the Agreement and
- 21 Plan of Merger in August?
- I'm going to object to the extent you're
- 23 talking about a specific portion. I don't see it
- 24 divided up into portions.
- 25 MS. PETERS: Up until -- up until -- well,

- 1 the last point at which we see any mention of the
- 2 Agreement and Plan of Merger appears to be August 30th;

- 3 and then there's some references to redline revisions,
- 4 as we discussed earlier, and that those were likely the
- 5 Agreement and Plan of Merger.
- 6 Then we discussed that that Agreement and
- 7 Plan of Merger was abandoned approximately 9/20/99 and
- 8 replaced with a Purchase and Sale Agreement, which
- 9 appears to be for certain assets and between Pipeline
- 10 Holding Partners and Midcoast.
- 11 THE WITNESS: No, I didn't say --
- 12 MS. SALINAS: I think we're
- 13 mischaracterizing his testimony, because he never said
- 14 that they abandoned the Stock Purchase Agreement.
- 15 THE WITNESS: Yeah, you're -- I can answer
- 16 that.
- MS. PETERS: Okay. Why don't you.
- 18 Thank you.
- 19 THE WITNESS: The Agreement and Plan of
- 20 Merger, I didn't say that that was abandoned. I said
- 21 that we were on two tracks after 9/20. In other
- 22 words --
- MS. PETERS: Okay. So what happened --
- 24 THE WITNESS: -- we're still trying to do
- 25 a deal -- we're still trying to do a deal with

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Langley --
 2
                  MS. PETERS: Okay.
 3
                  THE WITNESS: -- and at the same time,
   we're on a second track because another buyer is in
5
    trying to do a deal with him and we're trying to do a
    deal with that buyer to buy assets if they consummate
 6
7
    the deal.
 8
                  MS. PETERS: Okay.
9
                  THE WITNESS: Now, the documents evolved,
    you know. I mean, this -- I think the Agreement and
10
11
    Plan of Merger was the document that came from Bryan
12
    Cave; and so, you know, in the negotiation process, I
   mean, you've got a -- I'm going to characterize it as a
13
14
   big fish out there, and he's wanting to do a deal as
    quick as he can. He's got -- in these pipeline
15
16
    transactions, they've got all kinds of potential buyers.
17
    It's a matter of who's going to pay the best price and
    get the deal done the quickest.
18
19
                  So, I mean, you're going in and you're
20
    trying to do a transaction, but you haven't even done
21
    all your due diligence. I mean, you're working on
22
   multiple things all at one time.
23
                  So the agreement may start out as an
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Agreement and Plan of Merger and then it evolve into a

stock purchase or in this case, it evolves that another

1 buyer came in and then all of a sudden, you know, we're

- 2 trying to buy assets from this other buyer and then
- 3 there may have been a third buyer that he's sitting and
- 4 negotiating with at the same time.
- 5 So all of this is just going on at the
- 6 same time. So I can't -- you know, the transaction with
- 7 Langley was not abandoned.
- Now, what the nomenclature on the document
- 9 is, I don't know, at that time.
- 10 MS. PETERS: So at the point where you
- 11 begin to negotiate with Fortrend to purchase assets of
- 12 Bishop Group, are you continuing to negotiate with
- 13 Bishop Group to purchase their stock?
- 14 THE WITNESS: Yes, because if the deal
- 15 falls through with Fortrend, either from Fortrend buying
- 16 it from Langley or us buying it -- well, if it falls
- 17 through that way, we don't have a deal. We can't -- so,
- 18 you know, my client wanted these assets. So, you know,
- 19 they're not going to abandon the thing and then let him
- 20 go to this third party that's out there. I mean,
- 21 they're keeping him on the string, in effect, still
- 22 negotiating.
- MS. PETERS: So at the meeting in
- 24 Kansas City on the 26th of September through, it
- 25 appears, the 28th, what documents would have -- would

- 1 you have been discussing with Attorney Monaldo,
- 2 Attorney Pryde, and Dennis Langley? What agreements
- 3 would you have been discussing with them?
- 4 THE WITNESS: It would have been documents

- 5 between -- a deal between Midcoast and Langley. It
- 6 would have been, you know, a purchase of the stock, I
- 7 believe, and a bunch of ancillary agreements that go
- 8 with it.
- 9 For instance, I notice this guy -- if you
- 10 look on 9/28, it says "Attorney Chris Fisher."
- 11 Okay. He was an attorney with Bryan Cave
- 12 that they brought in to deal with easements. In other
- 13 words, when you're buying these assets or you're buying
- 14 the company that owns the assets, whatever the
- 15 transaction is -- I mean, basically what my client was
- 16 looking at was a pipeline through the heart of
- 17 Kansas City that they viewed as a very, very valuable
- 18 asset.
- 19 Okay. Langley was a very shrewd
- 20 character, and he's also an attorney. He's extremely
- 21 intelligent. He wanted to keep, as I recall, rights for
- 22 laying fiber optic lines and so forth through these
- 23 easements. So he brought in this guy, Chris Fisher.
- Now, I remember having very heated
- 25 discussions with Fisher negotiating about, you know,

1 what rights that they would cut -- in effect, cut out

- 2 and keep; and Fisher was trying to keep for Langley
- 3 these certain rights through the pipeline easements,
- 4 which were -- as I recall, they were not very -- the
- 5 easements were not very wide.
- 6 And so you had a lot of pipe running
- 7 through it, and I think you're going through the old
- 8 part of Kansas City. There's no way to put in bigger
- 9 pipelines and so forth and maybe put in the fiber optic
- 10 and meet all the regulations and everything. And as I
- 11 recall, Langley wanted those rights to be paramount.
- 12 Well, here we're going to pay a huge sum
- 13 of money; and he's wanting to keep certain rights in
- 14 those easements to maybe lay fiber optic that might
- 15 interfere with operations.
- So I do recall that when I see the name
- 17 there. So we were discussing all that pretty heavily.
- 18 MS. CRESWELL: Enter letter of intent from
- 19 K-Pipe Holdings Partners to Dennis Langley dated
- 20 September the 30th into the record as Exhibit 5. This
- 21 document is numbered 000443 through 000444.
- 22 Q (BY MS. CRESWELL) Are you familiar with this
- 23 document or this letter, Mr. Chachere?
- 24 A Not at this time. I may have been, you know,
- 25 back in 1999.

1 Q Did you see this document or have you seen this

- 2 document before?
- 3 A I don't -- I don't recall if I have or not.
- 4 Q Okay. Could you flip over to page 3 and
- 5 confirm the signature on this document?
- 6 A There's a signature purportedly of Dennis M.
- 7 Langley, but I'm not familiar with his signature.
- 8 Q Okay.
- 9 MS. PETERS: Were you aware that
- 10 Mr. Langley was entering into a letter of intent with
- 11 K-Pipe Holdings Partners?
- 12 THE WITNESS: Yes, I'm -- yes, I'm sure I
- 13 was. I mean, they would have to have something to start
- 14 their transaction. So for buying assets from K-Pipe,
- 15 I'm sure I was aware that they entered into a letter of
- 16 intent. I was aware they were entering -- or trying to
- 17 enter into a purchase agreement.
- 18 MS. PETERS: Were you aware of the terms
- 19 of their letter of intent?
- 20 THE WITNESS: I do not recall.
- 21 Q (BY MS. CRESWELL) If you could refer back,
- 22 Mr. Chachere, to Exhibit 1, the date of 9/27 -- okay.
- 23 We may have already covered this. It says "working
- 24 on" -- "work on the documents."
- 25 A Yeah. My testimony was and what my belief is,

- 1 we were working on documents between Langley and
- 2 Midcoast, including, what I was talking about, all those

- 3 ancillary agreements.
- 4 Q Okay. If you could refer to Exhibit 1,
- 5 Mr. Chachere, the date of 10/1, there is reference made
- 6 to a person or an attorney by the name of Darryl
- 7 Haggerman.
- 8 Could you tell me who Darryl Haggerman is?
- 9 A He was an employee of Midcoast Energy
- 10 Resources, Inc., in the business development department.
- 11 He's not an attorney, though.
- 12 Q Okay.
- 13 A I think he's an engineer.
- 14 Q Could you describe what his role would have
- 15 been?
- 16 A Well, I don't recall specifically; but looking
- 17 at this entry of 10/1/99, I must have called him asking
- 18 about information that would need to be completed on
- 19 the -- on the premerger notification form to be filed
- 20 with the FTC and Department of Justice.
- 21 Q This entry on Exhibit 1 dated 10/1/99 also
- 22 makes reference to a Jan Warren.
- 23 Can you tell me who Jan Warren, he or she,
- 24 is?
- 25 A It would be a she, a female; and she also was

- 1 an employee of Midcoast Energy Resources, Inc. And I
- 2 don't remember what capacity. I can't even picture her

- 3 face in my mind.
- 4 O Okay.
- 5 MS. PETERS: This also mentions on 10/1/99
- 6 obtaining a check for 45,000.
- 7 What was that for?
- 8 THE WITNESS: That would be the filing
- 9 fee. When I, you know, filed with the Department of
- 10 Justice, I had to tender a 45,000-dollar fee.
- 11 Q (BY MS. CRESWELL) Moving on to the entry in
- 12 Exhibit 1 of the date 10/7/99, it mentions discussions
- 13 with attorney Jim Zakoura and regarding "implied
- 14 covenant of good faith and fair dealing."
- 15 Can you tell me who Jim Zakoura is?
- 16 A He was a local attorney in, I think, Overland
- 17 Park, Kansas, that we were given his name. I wanted
- 18 local counsel to ask some questions about some issues
- 19 that came up.
- 20 Q And what is meant by the "covenant of good
- 21 faith and fair dealing"?
- I don't understand that.
- 23 A That would apply to -- specifically to Kansas
- 24 law, I believe, and was involved in some of the
- 25 documents issues with respect to that implied covenant

- 1 under Kansas law.
- Q Okay. Exhibit 1 on 10/7 refers to various
- 3 handwritten requests -- requested changes to the Stock

- 4 Purchase Agreement.
- 5 Is the Stock Purchase Agreement ultimately
- 6 entered into between Langley and K-Pipe Merger?
- 7 It's found on the third line of the entry
- 8 on 10/7 of Exhibit 1.
- 9 A No. That would be a stock purchase agreement
- 10 between Midcoast and Langley.
- 11 MS. CRESWELL: Enter a Fax Transmittal
- 12 dated 10/7/99 from Ronald Chachere to Tino Monaldo
- 13 regarding Stock Purchase Agreement and schedules into
- 14 the record as Exhibit 6. This document is numbered
- 15 KP1657 through KP1676.
- 16 Q (BY MS. CRESWELL) This appears to be edits,
- 17 drafts to the Stock Purchase Agreement; is that correct,
- 18 Mr. Chachere?
- 19 A To a stock purchase agreement, yes, ma'am.
- 20 Q To a stock purchase agreement.
- 21 Are you familiar with this document?
- 22 A It's my handwriting on it.
- 23 Q Okay. That was my next question.
- 24 A Yeah. But I don't specifically recall it.
- 25 Q Okay. Is this your handwriting that's found on

- 1 the actual Fax Transmittal sheet --
- 2 A Yes, ma'am.
- 3 Q -- the bold handwriting?
- 4 A Yes.
- 5 Q Can you identify the handwriting on the
- 6 subsequent pages, the bold handwriting, to be yours?
- 7 A I believe so --
- 8 Q Okay.
- 9 A -- although some of it is not mine. There are
- 10 apparently comments that were made to changes is what I
- 11 think I'm looking at. So not all of those comments
- 12 would be mine.
- 13 Q The handwriting that's standing out to me is
- 14 found on page KP1659, which is the third page over.
- 15 There's a paler or a less distinct handwriting on the
- 16 top right-hand margin: question mark, "distribution of
- 17 excluded assets."
- 18 Do you recognize that lighter handwriting?
- 19 A No, ma'am.
- 20 MS. PETERS: Is that the handwriting
- 21 you're referring to when you said --
- THE WITNESS: Yeah, that's correct.
- 23 That's what I'm referring to that looks like a --
- 24 MS. PETERS: That is not your handwriting.
- THE WITNESS: That is not mine, yes.

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1 Q (BY MS. CRESWELL) Okay. Exhibit 1 -- back to
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- 2 Exhibit 1, on the date 10/7 refers to drafts of the
- 3 Stock Purchase Agreement and is the fax transmittal
- 4 Exhibit 6, which we have just looked at.
- Is that one of the drafts that Exhibit 1
- 6 is referencing on 10/7?
- 7 A I don't recall. I suppose so. I don't recall
- 8 specifically.
- 9 MS. PETERS: Well, does it seem right to
- 10 you that --
- 11 THE WITNESS: Yeah, it does. It says
- 12 "10/7." It's a fax. I would assume it is, but I just
- 13 don't have independent recollection of it.
- 14 Q (BY MS. CRESWELL) Okay. Let's refer now back
- 15 to Exhibit 1 to the date 10/8. This entry refers to
- 16 review and revisions of various documents.
- 17 Does that appear to be a correct summary
- 18 of that entry, Mr. Chachere?
- 19 A On 10/8?
- 20 Q Yes, sir.
- 21 A It says: "Receipt and review of revised
- 22 schedules to Stock Purchase Agreement; receipt and
- 23 review of and making of handwritten revisions to the
- 24 Security Agreement Project Development Agreement" --
- 25 now, what is the question?

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1 Q Okay. I was just confirming that we were on
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- 2 the same -- on the same entry there on Exhibit 1.
- 3 MS. CRESWELL: Enter Fax Transmittal
- 4 dated -- okay.
- 5 Enter e-mail dated 10/8/99 from James
- 6 Pryde to Ron Chachere, Chris Kaitson, Y. Korb, and Tino
- 7 Monaldo regarding the Stock Purchase Agreement into the
- 8 record as Exhibit 7. This document is numbered 002678.
- 9 Q (BY MS. CRESWELL) Are you familiar with this
- 10 e-mail, Mr. Chachere?
- 11 A I don't recall it. I have no independent
- 12 recollection of it.
- 13 Q I'll give you a minute to look at it and see if
- 14 you recall the contents.
- 15 A Okay.
- 16 (Reading silently.)
- 17 Again, I just don't have any specific
- 18 recollection but --
- 19 Q Does it seem familiar to you, the contents seem
- 20 familiar?
- 21 A Some of it, I think, would be, yeah. I mean,
- 22 I --
- 23 Q Is this an item -- is this Exhibit 7 an item
- 24 referenced to in Exhibit 1 on the date 10/8?
- 25 The first line is talking about receipt

1 and review of revised schedules to the Stock Purchase

- 2 Agreement.
- 3 Would this -- would Exhibit 7 have been
- 4 the actual revised schedules?
- 5 A Well, I mean, it says it's attached as a
- 6 revised blackline Stock Purchase Agreement. So looks
- 7 like it's talking about the body of it rather than
- 8 schedules on the -- on the e-mail.
- 9 MS. PETERS: No. 2 on the e-mail of
- 10 Exhibit 7 states "Company Disclosure Schedule"?
- 11 THE WITNESS: Okay. Yeah.
- 12 MS. PETERS: Were those schedules attached
- 13 to the Stock Purchase Agreement?
- 14 THE WITNESS: I don't remember. I assume
- 15 they were. I mean, that's what the e-mail's saying. I
- 16 mean, I don't remember but --
- 17 Q (BY MS. CRESWELL) Okay, Mr. Chachere, that
- 18 Paragraph 1 that's numbered Paragraph 1 in Exhibit 7,
- 19 says that the: "Dates in Article 2 and 11 have not been
- 20 approved by Dennis."
- 21 Is that "Dennis" Dennis Langley they would
- 22 be referring to there?
- 23 A That's the only Dennis I was familiar with in
- 24 the transaction, yes.
- 25 Q Okay. Paragraph 4 also makes reference to

3 Langley?

2

1 "Dennis."

- 4 A It would have to be, yes.
- 5 Q Okay. Paragraph 4 also makes reference to

Again, would that have been Dennis

- 6 "Tino."
- 7 Would that be Tino Monaldo?
- 8 A Yes.
- 9 Q Okay. There is also a reference on Paragraph 3
- 10 of Exhibit 7 to "PDA."
- 11 Would that be "project development
- 12 agreement"?
- 13 A I'm sure it is, yes.
- 14 Q And then Paragraph 3 also makes reference to
- 15 "CRIA."
- 16 What is that?
- 17 A I can't think what that is.
- 18 Oh, contingent revenue interest agreement.
- 19 Q Oh, okay.
- 20 Do you have -- thank you for coming up
- 21 with that acronym, but do you know what that would be
- 22 associated with?
- 23 A I believe -- and, again, I'm very cold on all
- 24 this and I have not reviewed any of these documents, but
- 25 Langley was going to, in effect, keep a revenue interest

1 or revenue stream. And the way he was going to do it is

- 2 intercompanywise or with affiliates.
- 3 So, in essence, see, he's putting a deal
- 4 out there that he's going to sell; but at the same time,
- 5 he's negotiating trying to keep whatever he can syphon
- 6 off or keep. And one of the things was a contingent
- 7 revenue interest in -- and I believe it had to do with
- 8 possibly maybe adding new business to the existing
- 9 pipeline.
- 10 He would, in effect, get what we would
- 11 refer to as a kicker. In other words, he would get a
- 12 certain portion of that revenue, maybe for a certain
- 13 period of time, because, I mean -- so he would attribute
- 14 more value than just the cash; and so he would come up
- 15 with these agreements that he wanted to put into place.
- So when you bought either the stock or the
- 17 assets, you were, in effect, inheriting those
- 18 obligations.
- 19 Q Did that ever become part of the final deal?
- 20 Do you know?
- 21 A I believe it did, yeah. I'm pretty sure it
- 22 did.
- 23 MR. STERN: We've been going over an hour.
- You want to take a break?
- 25 MS. CRESWELL: Oh, yeah. I was so

```
fascinated -- thank you.
 2
                  We'll go off the record and take a break.
 3
                  (A break was taken from 10:13 to
                  10:24 a.m.)
 5
             (BY MS. CRESWELL) I'd like to remind you,
 6
   Mr. Chachere, that you are still under oath.
7
                  If you would refer now to Exhibit 1, the
   date of 10/11 of Exhibit 1. This entry makes reference
8
    to a man by the name of Don Whittington.
9
10
                  Can you identify Don Whittington?
11
             He's also an employee of Midcoast Energy
   Resources, Inc. He works in the regulatory field.
       Q
             Okay.
13
                  MS. CRESWELL: Enter Fax Transmittal dated
14
   10/12/99 from Ron Chachere to Jim Pryde and Chris
16 Kaitson into the record as Exhibit 8. Attached to this
17 Fax Transmittal is a draft of a Security Agreement, and
   this document is numbered KP1392 through KP1398 and
19
   Bates stamped 002414 through 002420.
20
                 MR. STERN: Could we just have the source
21
   of these documents?
22
                 MS. CRESWELL: Pardon? I'm sorry?
23
                  MR. STERN: These weren't produced by
   Midcoast?
24
```

MS. PETERS: No.

```
1
                 MS. CRESWELL: No.
 2
                 MR. STERN: So what is the source?
 3
                 (Sotto voce discussion.)
                 MS. PETERS: It's Bryan Cave.
 5
                  MS. CRESWELL: Bryan Cave.
                  MS. SALINAS: There's two different Bates
 6
 7
    numbers on there.
 8
                  Are they both Bryan Cave's Bates numbers?
 9
                  MS. CRESWELL: No. The top number, the
    002414, is my Bates stamp.
11
                 MS. SALINAS: Oh, okay.
12
                 MS. CRESWELL: The second one is the Bryan
13
   Cave.
14
                 MS. SALINAS: Is the Bryan Cave.
15
                 MS. CRESWELL: Right.
16
                 MS. SALINAS: Okay.
17
                  MS. CRESWELL: Yeah.
             (BY MS. CRESWELL) Okay. Are you familiar with
18
    this document, Mr. Chachere?
20
             I don't recall it specifically, but I am
    familiar with the project development agreement. I
21
22
    don't specifically remember the Security Agreement, but
23
    it is my handwriting on it.
24
       O
            That was going to be my next question.
25
                  Can you identify the -- there's a bold
```

```
1 handwriting, and then there is a -- again, a lighter or
```

- 2 smaller, finer handwriting.
- Which is your --
- 4 A Mine would be the bold -- bolder handwriting.
- 5 Q Okay. And that bold handwriting is found
- 6 throughout the document.
- Would that be, the same handwriting, your
- 8 handwriting?
- 9 A Yes.
- 10 Q Okay. Can you identify that -- the finer or
- 11 lighter handwriting that's found --
- 12 A No, ma'am.
- 13 Q -- also throughout?
- MS. PETERS: On that first -- page 2415 is
- 15 the Bates number -- it says "Richard Robert."
- Would that be his handwriting or just a
- 17 reference to him?
- 18 THE WITNESS: I'm assuming it's a
- 19 reference, but I really don't know.
- MS. PETERS: Okay.
- 21 Q (BY MS. CRESWELL) If you would now, again,
- 22 look back at Exhibit 1 for the date 10/12, that's making
- 23 reference to a revised Security Agreement on the first
- 24 line of that entry, on 10/12 in Exhibit 1.
- 25 Is this the version referred to in

- 1 Exhibit 1 on 10/12?
- 2 A I'm sure it must be, yes.
- 3 Q Okay.
- 4 A It's the same date on the fax, it's attached to

- 5 it. So --
- 6 Q Was Exhibit 8 -- was Exhibit 8 part of the
- 7 project development agreement?
- 8 A Well, I haven't read through it right now and I
- 9 don't specifically recall this instrument, but just
- 10 looking at it generally now, it has to do, I believe,
- 11 with securing the obligations on the project development
- 12 agreement is what it looks like.
- 13 Q Okay. Was the project development agreement --
- 14 I believe there were two of them.
- Were they negotiated by Langley and
- 16 Midcoast?
- 17 A Yes.
- 18 Q Who participated in the negotiations for those
- 19 project development agreements?
- 20 A Well, I know I was involved and I'm sure Tino
- 21 Monaldo was involved and I'm sure Jim Pryde was
- 22 involved. And then from the Midcoast side, I don't
- 23 specifically remember; but, you know, it would have to
- 24 be the executives involved, you know, and probably Jim
- 25 Berthelot and/or Richard Robert. I would not -- I would

- 1 be just the attorney involved.
- 2 Q Did anyone with Fortrend participate in the

- 3 project -- in the negotiations for the project
- 4 development agreements?
- 5 A I don't recall.
- 6 Q Can you refer, Mr. Chachere, to Exhibit 1, the
- 7 entry for 10/13?
- 8 (Sotto voce discussion.)
- 9 Q (BY MS. CRESWELL) Yvonne is reminding me that
- 10 you have identified Chris Fisher.
- I'm sorry. I missed that. His name is
- 12 about halfway down in this entry but --
- 13 A He was an attorney that worked for Bryan Cave
- 14 that was brought in specifically to deal with --
- 15 Q That's right.
- 16 A -- with the -- you know, the easement issue.
- 17 Q Yes. I do remember now. Thank you.
- 18 MS. PETERS: These easement issues, that
- 19 was part of your Stock Purchase Agreement negotiations
- 20 as opposed to the project development agreement?
- 21 THE WITNESS: I believe so. It would have
- 22 to be, yeah.
- MS. PETERS: Okay.
- 24 MS. CRESWELL: Enter Fax Transmittal and
- 25 fax dated 10/14 from Ronald Chachere to Jim Pryde into

- 1 the record as Exhibit 9. This exhibit is numbered
- 2 KP1448 through KP1450.
- 3 Q (BY MS. CRESWELL) I'll give you a minute to

- 4 look at this document.
- 5 A (Reading silently.)
- 6 Q Are you familiar with this document,
- 7 Mr. Chachere?
- 8 A Not at this time. I must have been back in
- 9 1999.
- 10 Q Did you -- would you have assisted with
- 11 drafting this document?
- 12 A Yes.
- 13 Q And the attachment, specifically?
- 14 A Right. Yes.
- 15 Q Okay. Is the Stock Purchase Agreement referred
- 16 to on the Fax Transmittal sheet the agreement ultimately
- 17 entered into between Langley and K-Pipe Merger on
- 18 October the 25th?
- 19 A I don't think so.
- 20 Q Okay. Why do you say that?
- 21 A Because I don't recall being involved with
- 22 their Stock Purchase Agreement.
- 23 Q Okay. What had led -- back to the fax.
- 24 What had arisen that led to your response
- 25 to Jim Pryde about suggested revisions as stated on the

- 1 Fax Transmittal sheet?
- 2 A Would you repeat that? I'm sorry.
- 3 Q Yeah. The message that's here on the Fax
- 4 Transmittal sheet, what had arisen -- just -- can you
- 5 give me your thoughts? What led to your response there?

- 6 A Well, I don't know specifically what led to it;
- 7 but I know generally I was having difficulty with Pryde,
- 8 because we were in Kansas most of the time working on
- 9 the documents. We would submit handwritten changes that
- 10 we would ask to go through their typing pool overnight
- 11 and come back redlined with requested changes that we
- 12 wanted. We'd get them back the next day; and they
- 13 wouldn't have all of our changes, which is very unusual
- 14 in an, you know, attorney-to-attorney relationship.
- 15 Q Right.
- 16 A And so it was very frustrating.
- 17 And then I guess this must have been the
- 18 time I confronted him about it.
- 19 Q What was his response to that?
- That would seem rather unusual.
- 21 A It's a pretty cavalier attitude, like, you
- 22 know, "We don't have to do it. We're just going to
- 23 accept those that we're willing to accept, and that's
- 24 what we're going to give you back, "which made our job a
- 25 lot more difficult.

- 1 Q Very frustrating, I imagine.
- 2 A Yes.
- 3 Q If you could now -- again, with Exhibit 9, if

- 4 you could flip to the last page, which is -- which is
- 5 numbered KP1450, there's a reference there to a tax
- 6 sharing agreement and that Richard Robert is having the
- 7 tax sharing agreement reviewed by Midcoast's tax
- 8 advisers.
- 9 Who exactly would that have been?
- 10 A PricewaterhouseCoopers.
- 11 Q Would that have been something that Gary Wilcox
- 12 would have been involved with?
- 13 A Possibly, yes.
- MS. PETERS: Would that be Tom --
- 15 THE WITNESS: Palmisano.
- I mean, those are the only two that I
- 17 visited with. I don't know if there were additional
- 18 people working, you know, with PWC; but I'm presuming it
- 19 would be those two, though.
- 20 Q (BY MS. CRESWELL) Okay. If you could now
- 21 reference back again to Exhibit 1, the date of 10/14,
- 22 various things are included there on that entry; but the
- 23 sixth line down does state "faxing of same to Attorney
- 24 Pryde with a message."
- Would that be referencing Exhibit 9,

1 Mr. Chachere, which is, of course, the Fax Transmittal

- 2 to Jim Pryde?
- 3 A I presume so because it's -- the Fax
- 4 Transmittal is dated 10/14/99.
- 5 Q Okay. If you could now, again, refer to
- 6 Exhibit 1, the dates here would be 10/20 and 10/21.
- 7 10/20 states: "To Kansas City regarding
- 8 discussions with Richard Robert and Chip Berthelot;
- 9 extensive meetings with Attorney Monaldo, Attorney
- 10 Pryde, Attorney Fisher, Attorney Kaitson, et al, working
- 11 on agreements."
- 12 And then 10/21: "Continuation of meetings
- 13 and work on documents."
- 14 Is that correct, Mr. Chachere?
- 15 A That's what the entry says, yes, ma'am.
- 16 Q Okay. Do you recall this meeting in
- 17 Kansas City?
- 18 A Not specifically, no.
- 19 Q The entry makes reference to discussions.
- 20 Do you remember what was discussed?
- 21 A Well, I see Attorney Fisher's name in there.
- 22 So that tells me -- and he was brought in specifically
- 23 for the easement problem. So I know that that was --
- 24 that had to be discussed. I mean, we had extensive
- 25 discussions and blow-ups about that.

1 Q Do you recall specifically what documents would

- 2 have been included there, as referenced on 10/21 of
- 3 Exhibit 1?
- 4 A No, ma'am. The only thing I can say is with
- 5 Fisher's name, it would be whatever document, you know,
- 6 dealt with the easement situation.
- 7 Q Sounds like Langley and his group were really
- 8 trying to drive a hard bargain.
- 9 Okay. If you would refer now to
- 10 Exhibit 1, the dates of October the 22nd, 23rd, and
- 11 24th: "Continued extensive meetings with and work on
- 12 documents with all parties and attorneys, including Gary
- 13 Wilcox and Tom Palmisano, Craig Hoffman, Attorney
- 14 Morelli, Attorney Monaldo, Attorney Pryde, Attorney
- 15 Kaitson, Richard Robert and Chip Berthelot; return to
- 16 Corpus Christi."
- 17 In this respect in referencing Gary
- 18 Wilcox, could you explain to us what he was working on
- 19 at this point in regards to the transaction, if you can
- 20 recall that from this entry?
- 21 A He would have been working on the transaction
- 22 between K-Pipe Partners and Midcoast.
- 23 Q Would that have been the same answer as far as
- 24 Paul -- Tom Palmisano, also in reference to the dates of
- 25 10/22, 23, and 24 of Exhibit 1?

- 1 A I believe so, yes.
- Q Okay. Do you have any specific recollections

- 3 of Craig Hoffman at this meeting, what he would have
- 4 been concerned with or what he would have been
- 5 negotiating for?
- 6 A I believe that he was, you know, an executive
- 7 with Fortrend.
- 8 Q Was he an attorney? Do you recall?
- 9 A No, I don't think so.
- 10 MS. PETERS: And what was Fortrend doing
- 11 at this meeting?
- 12 THE WITNESS: Well, Fortrend was the group
- 13 that formed the K-Pipe Partners that bought the stock --
- 14 ultimately bought the stock from Langley and then sold
- 15 certain assets to Midcoast.
- 16 Q (BY MS. CRESWELL) It sounds like from reading
- 17 Exhibit 1 on the dates of 22, 23, and 10/24 that you
- 18 were still in Kansas City. I'm not seeing that you
- 19 returned but -- so essentially you have been there, you
- 20 know, several days. It sounds like a pretty rigorous
- 21 meeting that you were going through.
- 22 Specifically can you can elaborate on the
- 23 continuity of those meetings through that time period?
- 24 A Well, I don't recall specifically; but, I mean,
- 25 I'm just having to pick up, the same as you, looking at

1 those dates, that we were up there for a long period of

- 2 time.
- 3
 I remember at one point -- and I don't
- 4 know if it was during this point or not; but Langley
- 5 says, "If anybody leaves, the deal's off."
- 6 Q Wow.
- 7 A We wanted to leave for the weekend and then
- 8 come back on Monday, you know; and I don't know if that
- 9 was this period of time or not. But, you know, I mean,
- 10 we were working on the deal with -- obviously with
- 11 K-Pipe at that point.
- 12 MS. PETERS: Do you recall which document
- 13 you would have been working on at this time?
- 14 THE WITNESS: Well, with K-Pipe, it would
- 15 be, you know, the asset purchase agreement or whatever
- 16 we called it, you know, to buy, again, certain assets if
- 17 they closed their deal with Langley. Then we would buy
- 18 certain assets from them.
- MS. PETERS: Uh-huh.
- 20 And with Langley, what were you working
- 21 on?
- 22 THE WITNESS: Probably the project
- 23 development agreement, because -- and maybe the
- 24 contingent interest revenue agreement, because those
- 25 were two of the ancillary deals that I was telling you

1 before that he was going to put in -- no matter who

- 2 bought it, he was going to put that in the deal.
- 3 So if we ended up buying directly with
- 4 him, then we were going to inherit it directly. If we
- 5 bought assets, we were going to be -- from K-Pipe, we
- 6 were going to be stuck with buying those assets. So
- 7 basically it was, you know, a part of our due diligence
- 8 at that point in time as to whatever he was going to
- 9 strap on, if you will, onto that corporation or those
- 10 entities or whatever, whatever obligations.
- 11 We were very concerned about that. I
- 12 mean, we're not -- you know, we're not going to buy
- 13 assets from K-Pipe Partners and then be blind about some
- 14 deal that's entered into in the eleventh hour that we're
- 15 not aware of. So, you know, we were directly involved
- 16 with those issues because, you know, if we bought
- 17 directly or if we bought assets, we were going to be
- 18 hung with it.
- 19 So -- and Langley, you know, he wasn't
- 20 going to put those in place unless he sold -- sold the
- 21 assets or the companies. I mean, that was just
- 22 something that he was going to put in place only if a
- 23 deal went down. So we had to be working on all that at
- 24 that point in time.
- 25 MS. CRESWELL: Enter Stock Purchase

1 Agreement By and Between K-Pipe Merger Corporation and

- 2 Dennis Langley into the record as Exhibit 10. This
- 3 exhibit is Bates stamped 000232 through 000269.
- 4 MS. SALINAS: Who was the source of these
- 5 documents -- or this document with this Bates stamp?
- 6 MS. CRESWELL: This is from K-Pipe.
- 7 Enter the Stock Purchase Agreement
- 8 Schedule Preamble into the record as Exhibit 11. This
- 9 exhibit is numbered 00270 through 000338.
- 10 Q (BY MS. CRESWELL) Mr. Chachere, are you
- 11 familiar with Exhibits 10 and 11?
- 12 A I mean, I don't -- I assume I was back at some
- 13 point in time, but I don't recall when. I'm not
- 14 familiar with them at this point. I have not looked at
- 15 them in four years, I guess.
- 16 Q Is this the final -- or these the final
- 17 documents whose negotiations are referred to in
- 18 Exhibit 1 as the Stock Purchase Agreement?
- 19 MR. STERN: Objection to the form.
- There are multiple references to stock
- 21 purchase agreements. It's not specific.
- MS. PETERS: Is this Stock Purchase
- 23 Agreement referred to in Exhibit 1?
- 24 THE WITNESS: I don't think so. I mean, I
- 25 don't recall working on any Stock Purchase Agreement

- 1 between K-Pipe and Langley.
- 2 Q (BY MS. CRESWELL) So if you would refer
- 3 back -- I know you've got a lot of papers there, but if

- 4 you could refer back to Exhibit 6.
- 5 A Which one was 6?
- 6 Q I'm so sorry you're not marking yours.
- 7 It's the fax dated 10/7.
- 8 A Okay. I have it.
- 9 Q Okay. That is referencing a Stock Purchase
- 10 Agreement and schedules also.
- 11 Is this a different Stock Purchase
- 12 Agreement than we have entered as Exhibits 10 and 11?
- 13 MR. STERN: I'm going to object to your
- 14 characterization of the document. It's not an
- 15 agreement. It's a draft.
- 16 MS. PETERS: Please answer the question.
- 17 Is Exhibit A a portion of --
- 18 MR. STERN: Exhibit what?
- MS. CRESWELL: Exhibit 6.
- MS. PETERS: I'm sorry.
- 21 Exhibit 6, 10/7/99, how is that related to
- 22 Exhibit 10, the Stock Purchase Agreement between K-Pipe
- 23 Merger and Dennis Langley?
- 24 THE WITNESS: I don't know. I mean, I
- 25 would just have to -- I don't recall. I do not recall

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1 working on any stock purchase agreement between -- or
```

2 drafts of stock purchase agreements between Langley and

- 3 K-Pipe.
- 4 MS. PETERS: Uh-huh.
- 5 And this handwriting here on page 6 of
- 6 Exhibit No. 6, is that is your handwriting?
- 7 THE WITNESS: The bold portion is, yes.
- 8 MS. PETERS: And Article II, Purchase and
- 9 Sale, 2.1, some of these items here in your handwriting
- 10 appear in this Stock Purchase Agreement between K-Pipe
- 11 Merger and Dennis Langley.
- 12 THE WITNESS: Come again?
- 13 MS. PETERS: Some of your handwriting that
- 14 is here in Exhibit 6 appears in the final agreement
- 15 between K-Pipe Merger and Dennis Langley, Exhibit 10.
- So, for example, on page 7 of Exhibit 10,
- 17 under Article II, Purchase and Sale, it states: "Upon
- 18 the terms and subject to the terms and conditions of
- 19 this Agreement at the Closing, but effective as of the
- 20 Effective Time, Buyer will purchase from Stockholder,
- 21 and Stockholder will sell to Buyer, the Common Stock for
- 22 the Purchase Price."
- 23 In Exhibit 6 on page 6 -- or it's page 2
- 24 of the exhibit, but it's apparently page 6 of this
- 25 draft --

```
1
                  THE WITNESS: Okay. I'm on page 6 on the
   draft, but where are you on the executed Stock
   Purchase --
 4
                 MS. PETERS: I'm on page 7.
 5
                  THE WITNESS: Page 7. Okay.
                  (Reading silently.)
 6
 7
                  MS. PETERS: Do you see that paragraph,
   Article II, Purchase and Sale --
9
                  THE WITNESS: Uh-huh.
10
                 MS. PETERS: 2.1?
11
                  And in the draft, it has the same revised
12
   wording: "Upon the terms and subject to the terms and
    conditions of this Agreement"; and in your handwriting,
13
14
    it says "at the closing, but." And there's another
    apparent addition, "effective as of the Effective Time,"
15
   which is redlined, "Buyer will purchase from
   Stockholder, and Stockholder will sell to Buyer, the
17
   Common Stock for the Purchase Price, " which is the
   paragraph we find in the Stock Purchase Agreement
   between K-Pipe Merger and --
20
                  THE WITNESS: Right. I'm following you.
21
22
                  MS. PETERS: Do you see that those are the
23
    same with the changes in the draft?
24
                  THE WITNESS: Yes. Yes. Yes.
25
```

MS. PETERS: Were you aware that your

1 drafting changes would end up in an agreement between

- 2 K-Pipe Merger and Mr. Langley?
- 3 MR. STERN: I'm going to object to the
- 4 form of the question. It assumes facts not established.
- 5 MS. PETERS: Were you aware that your
- 6 changes in the draft of your Stock Purchase Agreement
- 7 with Mr. Langley would end up in an agreement between
- 8 Mr. Langley and K-Pipe Merger?
- 9 MR. STERN: Same objection.
- 10 MS. PETERS: Please answer the question.
- 11 You need to answer the question.
- 12 THE WITNESS: I don't recall being aware
- 13 of it, no.
- MS. PETERS: But you were aware that
- 15 Mr. Langley was negotiating an agreement with K-Pipe
- 16 Merger?
- 17 THE WITNESS: Yes.
- MS. PETERS: And it was a stock sale
- 19 agreement.
- THE WITNESS: Yes.
- 21 MS. PETERS: And you, being Midcoast, was
- 22 negotiating with Mr. Langley during this same time
- 23 period for -- regarding a Stock Purchase Agreement.
- 24 THE WITNESS: We were on a second track
- 25 negotiating a stock purchase agreement. For how long, I

```
1 don't specifically remember.
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I mean, I'm having to go back and look at

- 3 the billing and try to figure it out from there.
- 4 MS. PETERS: Sure.
- 5 THE WITNESS: I do not recall
- 6 participating or giving anything for -- between K-Pipe
- 7 and Langley.
- 8 Now, I mean, Bryan Cave could have put
- 9 that in; or they could have given a copy to Fortrend. I
- 10 don't know, but I don't remember ever giving anything or
- 11 working on a stock purchase agreement between K-Pipe and
- 12 Langley. I don't believe that I would have done that.
- MS. PETERS: Okay.
- 14 THE WITNESS: So I have to -- my
- 15 presumption is that they just took the same language,
- 16 which is -- and used it in their document, which, you
- 17 know -- I mean, that's --
- MS. PETERS: Okay.
- 19 But you can kind of see our question about
- 20 your meeting, then, on the -- between the 22nd and 24th
- 21 that's shown in Exhibit 1.
- Mr. Langley executed the Stock Purchase
- 23 Agreement on the 25th of October.
- Do you want to do that e-mail?
- MS. CRESWELL: Yeah.

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1 Enter e-mail dated 10/25/99 from James
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- 2 Pryde to Ron Chachere, Chip Berthelot, Chris Kaitson,
- 3 Tino Monaldo, Y. Korb into the record as Exhibit 12.
- 4 This document is numbered KP1136.
- 5 Q (BY MS. CRESWELL) This e-mail is referencing
- 6 clean copies to be -- of what we believe are the final
- 7 documents.
- 8 What are those clean copies of?
- 9 Pardon me.
- 10 Are you familiar with this document?
- 11 A I don't remember it; but, you know, I'm not
- 12 saying I didn't receive it by any means. I just don't
- 13 remember it.
- MS. PETERS: Well, we understand that
- 15 Mr. Langley executed the Stock Purchase Agreement that
- 16 we have here as Exhibit 10 between himself and K-Pipe
- 17 Merger on October 25th.
- This references: "Dennis plans on
- 19 executing the SPA this evening" --
- MR. STERN: Could you speak up?
- 21 I'm sorry. I'm having a hard time hearing
- 22 you.
- 23 MS. PETERS: I'm sorry. Let me speak up a
- 24 little louder.
- This e-mail, Exhibit 12, states that:

```
"Dennis plans on executing the SPA this evening" --
   which I understand stands for "Stock Purchase
    Agreement."
                  Would you agree that that's --
 4
 5
                  THE WITNESS: Yes, ma'am.
 6
                  MS. PETERS: -- what the initials stand
 7
    for?
 8
                  THE WITNESS: Yes.
 9
                  MS. PETERS: -- "and we have requested
    signatures by K-Pipe and Fortrend also."
                  Our belief is that that would be
11
    referencing Exhibit 10.
13
                  Is that -- would that be consistent with
    what your belief about what the attachment would be to
14
    this, or would it possibly be a different document?
15
                  THE WITNESS: I mean, I don't have any
16
```

specific recollection of it; but, I mean, I would draw

Mr. Langley appears to have signed this Stock Purchase

Agreement on 10/25, we were interested in this meeting

that is referenced in your billing records on 10/22,

10/23, and 10/24 in which it -- you are meeting with

representatives from Mr. Langley and Bishop Group.

representatives from PWC, representatives from Fortrend,

MS. PETERS: Okay. So given that

17

18

19

20

21

22

23

24

that same conclusion.

```
1
                  And you can, I think, at this point,
   understand why we were interested in that particular
    date, given that this agreement becomes final the
    subsequent day.
 5
                  Let me just confirm what your testimony
    was as far as this date and what documents you were
 6
    working on.
 7
 8
                  You were working on a stock purchase
 9
    agreement on that date?
10
                  MR. STERN: What date?
11
                  MS. PETERS: Do you recall?
12
                  THE WITNESS: No, I don't -- I do not --
13
                  MS. PETERS: 10/22 through 10/24.
14
                  You don't recall what document you were
    specifically working on.
15
                  THE WITNESS: No. No. I mean -- no. I
16
    mean, I would think that since it involved Monaldo and
17
    Pryde, I mean, it had to encompass those ancillary
18
19
    agreements that we were going to inherit one way or
20
    another, if we bought it directly or if we bought
21
    assets.
22
                  MS. PETERS: The project development
23
    agreement?
```

THE WITNESS: The project development

agreement, I'm sure that was involved; but whether a

24

```
1 stock purchase agreement was still involved, I don't
```

2 know. I just don't recall, but it doesn't make sense to

- 3 me that it would be at that point in time. I mean --
- 4 MS. PETERS: Okay. So we have a draft of
- 5 a Stock Purchase Agreement in Exhibit 6 that's dated
- 6 10/7 that's a draft, and we have -- we have a draft of a
- 7 Stock Purchase Agreement in Exhibit 9 that's dated
- 8 10/14.
- 9 And it sounds like from what you've just
- 10 said that somewhere between 10/14 and this meeting on
- 11 10/22 through 10/24 you were not negotiating a stock
- 12 purchase agreement any longer with Mr. Langley?
- 13 MR. STERN: I'm going to object to your
- 14 repeated characterization of the entry from October 22
- 15 through 24 as a meeting.
- MS. PETERS: It says "continued extensive
- 17 meetings."
- 18 MR. STERN: Plural.
- MS. PETERS: Okay. Well, several
- 20 meetings.
- 21 So over that period of time, 10/22 through
- 22 10/24, it sounded like from what you said just a moment
- 23 ago that this Stock Purchase Agreement for which we have
- 24 drafts in Exhibit 6 and Exhibit 9, you were no longer
- 25 discussing with --

```
1 THE WITNESS: I don't think so. I don't
```

- 2 have any specific recollection, but it wouldn't make
- 3 sense to me. I mean, at some point in time, it would be
- 4 like, "Okay. Langley's going to do the deal with
- 5 Fortrend." So there would be no reason for us to be
- 6 involved negotiating further with Langley on our own
- 7 stock purchase if it looks like a deal has gelled with
- 8 Fortrend. Then we've got to get our deal done with
- 9 Fortrend to buy assets is what I believe the scenario
- 10 would be during that period of time.
- MS. PETERS: Okay.
- 12 THE WITNESS: But, again, I'm just piecing
- 13 it together.
- MS. PETERS: Sure.
- 15 THE WITNESS: I just don't remember
- 16 specifically, but that's what logically comes to me and
- 17 what I can piece together.
- MS. PETERS: Okay.
- 19 MS. CRESWELL: Enter fax transmittal dated
- 20 10/28 from Midcoast to Jim Pryde into the record as
- 21 Exhibit 13. Attachments to the fax are the Guaranty
- 22 (Parent-Assumption Agreement), the Guaranty (KPC), and
- 23 Project Participation Agreement between MarGasCo
- 24 Partnership and Management Resources Group, L.L.C. This
- 25 document is numbered KP1301 through KP1325 and Bates

- 1 Stamp numbered 002323 through 002347.
- 2 Q (BY MS. CRESWELL) Do you need a moment to
- 3 familiarize yourself with that document, Mr. Chachere?

- 4 A Okay.
- 5 (Reading silently.)
- 6 Okay.
- 7 Q Are you familiar with this document?
- 8 A Not really. I don't specifically remember it.
- 9 I remember there were some Guaranty agreements, but I
- 10 don't specifically remember this one.
- 11 Q Can you identify the handwriting on the first
- 12 page, which is KP1301?
- A No, ma'am.
- 14 Q Okay. That's not your handwriting, then, on
- 15 that fax transmittal sheet?
- 16 A No.
- 17 Q Can you identify the handwriting throughout the
- 18 document?
- 19 It looks to me to be the same bold
- 20 handwriting.
- 21 Would you just confirm that that --
- 22 A Well, it looks like my handwriting.
- 23 Q Okay. I don't see any different handwriting
- 24 throughout the document other than yours. I've flipped
- 25 through it pretty quickly but --

```
1 A I didn't look through every page; but, you
```

- 2 know, unless there's some notes like on some of the
- 3 others, I believe it would all be mine.
- 4 Q The only handwriting that looks a little bit
- 5 different to me is found on KP1305 and it may just have
- 6 been that you were using a different pen, but it appears
- 7 to be maybe a different handwriting, the numbers where
- 8 it says "p" -- "page 1, 2, 3, 4."
- 9 A No, that is not my handwriting.
- 10 Q Okay.
- 11 A Nor that "Participation." I don't think that's
- 12 mine either.
- 13 Q Okay.
- MS. PETERS: And up in the right-hand
- 15 corner --
- 16 THE WITNESS: Up in the right-hand
- 17 corner --
- MS. PETERS: -- "Handwritten revisions
- 19 made as per discussion with Dan Tutcher" --
- THE WITNESS: That's my handwriting, yes.
- 21 Q (BY MS. CRESWELL) Those were the only two --
- 22 or only one spot that looked to be a different
- 23 handwriting.
- 24 A Okay.
- 25 Q Let's refer back now to Exhibit 1, date of

```
1 10/28.
```

- Would Exhibit 13 that we just discussed,
- 3 would that be what is being referenced here in Exhibit 1

- 4 on 10/28?
- 5 It says -- the entry on Exhibit 1, date
- 6 10/28, states: "Discussions with Dan Tutcher concerning
- 7 Project Development Agreement issues; making of further
- 8 revisions; discussions with Dennis Langley; return to
- 9 Corpus; telephone discussions with Chip Berthelot."
- 10 A That would be a portion of this, yeah. It says
- 11 "Project" -- "Development" is scratched out --
- 12 "Participation Agreement."
- 13 Q Okay. Do you know at what point was the
- 14 decision made that the project development agreements
- 15 would not be fulfilled or the option to terminate them
- 16 would be exercised?
- 17 A At what point in time?
- 18 Q Uh-huh.
- 19 A Well, I think it was an option, as you say, to
- 20 cancel it -- right --
- 21 Q Right.
- 22 A -- by making a payment?
- Q Uh-huh.
- 24 A So I think that that's what Midcoast preferred
- 25 to do if they were financially able to do it; but that

```
1 would have been, I think, after the closing.
```

- 2 Q Right.
- 3 But was the -- do you know when the
- 4 decision was made to not fulfill that or --
- 5 A Well --
- 6 MR. STERN: I'm going to object to that.

- 7 MS. CRESWELL: Okay.
- 8 MS. PETERS: It was our understanding that
- 9 prior to the closing with -- K-Pipe and Dennis Langley's
- 10 closing on the 8th and 9th that a decision had been made
- 11 at Midcoast that Midcoast wasn't interested in pursuing
- 12 the items within the project development agreement and
- 13 that the option would be exercised to terminate them.
- 14 THE WITNESS: Okay. I don't know when
- 15 they made the decision to --
- MS. PETERS: Okay.
- 17 THE WITNESS: But I can tell you about
- 18 this, because this was -- I came back. I called Dan.
- 19 MR. STERN: I'm going to instruct you not
- 20 to disclose confidential communications with the client.
- 21 If they're not confidential, that's fine; but,
- 22 otherwise, it's privileged.
- MS. PETERS: Were you aware before the
- 24 closing that the -- it was planned for the project
- 25 development agreement not to be pursued?

```
1
                  THE WITNESS: I was aware that we wanted
   to have that option where we could undo it and not have
    any further dealings with Dennis.
 4
                  MS. PETERS: Where you could terminate it.
 5
                  THE WITNESS: Where we could terminate it,
 6
    yes.
 7
                  It was structured that way --
 8
                  MS. PETERS: Was that option part of the
    structure of the project development agreement from the
    onset of the project development agreement, or was that
10
11
    something --
12
                  THE WITNESS: No, ma'am.
13
                  MS. PETERS: About what point was the
   option agreement added?
14
15
                  THE WITNESS: Well, I'd have to look at
    these time sheets and also the travel time to try to
17
    figure out when but --
18
                  MS. PETERS: If you would take a moment.
19
    An approximate time. I mean, if it was halfway through
    your negotiations or kind of an idea.
20
21
                 THE WITNESS: I'm going to say
22
   October 26th.
23
                  MS. PETERS: Oh, okay.
24
                  THE WITNESS: I believe that's correct.
```

MS. PETERS: Once that option agreement

```
1 was added, it looks like there's continuous --
```

- 2 continuing revision on the project development
- 3 agreement.
- 4 So was there a continuing attempt to try

- 5 to find an agreement that was workable for everyone?
- 6 THE WITNESS: Yes.
- 7 MS. PETERS: So even though you added that
- 8 option agreement, it was kind of an easy exit in case
- 9 nothing worked out? Was that the feeling, or what was
- 10 the thought?
- 11 THE WITNESS: Yeah. I think so, yeah.
- MS. PETERS: Okay.
- 13 Q (BY MS. CRESWELL) If we could refer to
- 14 Exhibit 1, the date of 11/2, that entry states:
- 15 "Continued work on issues and document revisions,
- 16 inclusive of various discussions with parties and
- 17 attorneys, etc."
- Is that what you're seeing there,
- 19 Mr. Chachere?
- 20 A Are you asking about the project development
- 21 agreement?
- Q No. Just as I'm reading the entry on 11/2.
- 23 A That's what it says.
- Q Okay.
- MS. CRESWELL: Enter e-mail cover sheet

- 1 and attachment dated 11/2/99 from James Pryde to Ron
- 2 Chachere, Chip Berthelot, Chris Kaitson, Craig Hoffman,

- 3 Cynthia Morelli, Tino Monaldo, and Y. Korb regarding
- 4 changing -- regarding changes in Stock Redemption
- 5 Agreement per R. Chachere into the record as Exhibit 14.
- 6 This document is numbered KP1421 through KP1434.
- 7 Q (BY MS. CRESWELL) I'll give you a minute to
- 8 look through that if you need to, Mr. Chachere.
- 9 A (Reading silently.)
- 10 Okay.
- 11 Q Okay. Is this document familiar to you?
- 12 A No, I don't specifically recall it; but I'm
- 13 sure at the time, you know, I probably did.
- MS. PETERS: Would you have made changes
- 15 to this document as it states on the --
- 16 THE WITNESS: I don't have any
- 17 recollection of doing that, but I have no reason to
- 18 think that the e-mail is wrong.
- MS. PETERS: Okay.
- 20 Q (BY MS. CRESWELL) If you would look at page
- 21 KP1422, which is the second page in, about halfway down
- 22 in Paragraph 1, it's headed "Sale of Stock"; and it
- 23 says: "Stockholder shall assign, sell and transfer to
- 24 Company" a number of shares, "13,005.2625 shares of
- 25 common stock of the Company."

Do you know how the number of shares

84

- 2 redeemed was determined?
- 3 A No, ma'am.
- 4 Q Okay.

- 5 MS. PETERS: Would someone have just
- 6 provided you with that number; or where would that
- 7 number have come from, from your perspective?
- 8 THE WITNESS: I don't know, but I
- 9 wouldn't -- I mean, that would be outside my area of
- 10 involvement really. I mean, I --
- 11 Q (BY MS. CRESWELL) Right.
- Mr. Langley was redeemed of these shares
- 13 and did receive assets in return for the redemption as
- 14 the document states.
- To your knowledge, were these assets that
- 16 Langley wanted; or were they assets that Midcoast did
- 17 not want? Do you have a --
- 18 A I don't know. I just don't recall.
- 19 Q Do you know how the Stock Redemption Agreement
- 20 was negotiated?
- 21 A No, ma'am.
- 22 MS. PETERS: Okay. If you would, look at
- 23 your Stock Purchase Agreement, which is Exhibit 11.
- It's actually the preamble, the schedules.
- THE WITNESS: I've got that.

```
1
                  MS. PETERS: And on page Bates stamped 332
    toward the bottom --
 3
                  THE WITNESS: All right.
                  MS. PETERS: -- is Schedule 5.4B, Stock
 4
 5
    Redemption Agreement.
                  And in comparing this to the exhibit we
 6
 7
    were just discussing -- which, I think, is Exhibit 14,
 8
    Stock Redemption Agreement attached to the e-mail -- the
    shares of stock in the e-mail attachment is 13,005.2625;
 9
10
    and the shares of stock in the Stock Redemption
    Agreement, which is part of the Stock Purchase Agreement
    between K-Pipe and Dennis Langley, is 13,005.2642.
13
                  And in every other way that I've been
14
    looking at this document, they are the same and
    consistent with the changes that it appears you
15
16
    requested on --
                  THE WITNESS: Let me make one --
17
                  MR. STERN: I'm going to object --
18
19
                  MS. PETERS: -- this first agreement on
20
    11/2/99.
21
                  Do you want to compare the two documents?
22
                  MR. STERN: I'm going to object to the
23
    characterization of the document -- or documents.
24
                  MS. PETERS: So this draft of 11/2/99,
    Exhibit 14, and the Schedule 5.4 to the Stock Purchase
```

1 Agreement, Exhibit 11, appear to me to be exactly the

- 2 same, including, for example, on page 5 of Exhibit 14,
- 3 this draft Stock Redemption Agreement, the title
- 4 "Vice President" appears on page 5 of this attachment,
- 5 5.4B in Exhibit 11.
- 6 MR. STERN: Same objection.
- 7 MS. PETERS: Do you see anything different
- 8 between these two documents?
- 9 THE WITNESS: Well, I mean, I haven't
- 10 checked every word of it; but I'll take your word for
- 11 it. I mean, I just don't remember it; but, I mean --
- 12 and it's a third party saying these are my changes. I
- 13 don't remember, you know, making any of these changes.
- 14 I'm not saying I didn't, but I just don't recall it.
- MS. PETERS: Sure.
- 16 THE WITNESS: But I will say this: I
- 17 don't -- I mean, would not make the change for the
- 18 number of shares.
- 19 MS. PETERS: Well, I'm assuming that
- 20 someone told you that's what the number should be.
- 21 THE WITNESS: Well, you know, someone
- 22 could have told me; or Pryde just could have done that
- 23 on his own. I mean, I don't know where that came from
- 24 at all.
- MS. PETERS: But he did send this.

```
1
                  THE WITNESS: Even though he's saying in
   the e-mail "per Ron Chachere," that doesn't mean that
    it's -- what he's saying is right, because as I
    mentioned before, he would make some of our changes; and
5
    some he wouldn't. And, you know, I don't recall if he
    added stuff or not; but he could very well have done
 6
    that on his own.
7
8
                  MS. PETERS: Okay. Now, I notice that the
    date here on Exhibit 14 is 11/2/99; and this Stock
9
10
    Purchase Agreement between K-Pipe Merger and Dennis
    Langley, Exhibit 10, which was executed on 10/25/99, and
12
    including the Exhibit 11, the schedule preamble, which
    includes the Stock Redemption Agreement, would have been
13
   part of -- is part of that Stock Purchase Agreement.
15
                  I guess I'm curious as to these changes
16
    taking place after the Stock Purchase Agreement was
17
    executed.
18
                  Would you have any idea about what was
19
    taking place that there would be these changes on 11/2
    that seemed to appear in a document executed
20
   October 25th?
21
```

THE WITNESS: I have no clue. I just

be sending you -- if they were not your changes, why

MS. PETERS: And also why would Mr. Pryde

22

23

24

don't --

```
1 would he even be sending you changes to this?
```

- THE WITNESS: Well, I can think of a
- 3 reason. I mean, it's like -- I was talking about those

- 4 project development agreements. We're going to be
- 5 either buying it directly from Langley, either the
- 6 assets or stock; or we're going to be buying it
- 7 indirectly. In any case, whatever Langley is doing in
- 8 the eleventh hour that involves the -- Fortrend, we --
- 9 as part of our due diligence, we're saying, "What's
- 10 going on here?"
- 11 At that time, we knew -- I mean, I knew
- 12 what Langley was capable of; and we were wanting to --
- 13 it would be just part of our normal due diligence.
- 14 We're not going to go blindly, just buy assets, and not
- 15 know what's transpiring on the transaction that may be
- 16 right ahead of us.
- So -- and at the same time, you know, I
- 18 mean, Langley is wanting to sell. So if we're saying we
- 19 needed something for due diligence, then I'm sure
- 20 they're cooperating, you know.
- 21 That's a scenario I see that fits.
- 22 MS. PETERS: So would Midcoast have had
- 23 input into the transaction between Langley and Fortrend?
- 24 THE WITNESS: In that sense, indirectly,
- 25 in that if we're having these ancillary agreements that

```
1 we're going to inherit with a project development
```

- 2 agreement or his -- whatever he's doing internally --
- 3 and I don't know what this was all about but -- and I'm

- 4 referring to this Stock Redemption Agreement; but
- 5 whatever he's doing there, we have to be comfortable
- 6 that we're actually buying what we think we're buying.
- 7 And it was a very convoluted, complex
- 8 transaction. It was -- I mean, it took a whole team of
- 9 people. And, again, we're negotiating at the same time
- 10 we're drawing documents and trying to -- this thing's
- 11 evolving, you know; and it doesn't really settle down
- 12 until everybody is inked up and closed, you know.
- I mean, in this deal, you didn't know
- 14 whether it would close and -- or whether something would
- 15 blow apart. I mean, somebody could have come in even
- 16 after it's inked up and made Langley a better offer; and
- 17 it might have blown the deal apart. It was very
- 18 tenuous.
- 19 So I just don't recall all the specifics,
- 20 but I do recall -- I mean, it was the most complex
- 21 transaction I've ever been involved with; and it would
- 22 be -- I mean, it would only be prudent that we would be
- 23 knowing what's going on between Langley and K-Pipe. I
- 24 mean, they were up there the same time we were, on
- 25 opposite sides of the building, you know.

1 And they were negotiating and then they'd come negotiate with them. We're negotiating with Langley and his attorneys, and I don't know who's giving what to whom. But I'm sure that if K-Pipe is going to 5 buy it, they're not going to want to buy it unless 6 they're going to, you know, sell us some of the assets. 7 So they're going to want us not to back out either. So 8 they have something to be concerned about. 9 So, I mean -- I mean, there were two transactions going on at the same -- well, actually 10 three for some period of time, three transactions going 11 12 on at the same time. And like I said before, we suspected there was a fourth with another buyer that he 13 14 was negotiating, because we never -- I never saw Jim Pryde's office, and he was not there all the time. And 15 16 we suspected he was off drafting stuff with another 17 buyer. 18 I mean, these assets were highly prized 19 assets for long-haul pipeline companies. I mean, it was sitting in the heart of the midland. It goes down and 20 21 has connections into Oklahoma with OneoK, I recall; and 22 it was -- so it was very tenuous. 23 MS. PETERS: And you said that this was 24 the most complicated deal you have done?

THE WITNESS: Uh-huh.

```
1
                  MS. PETERS: About how many deals have you
   done where you're -- you said originally that that was
    your main practice; is that accurate?
                  THE WITNESS: My main practice is oil and
 4
 5
    gas; and the pipeline, I got off into pipeline
    transactions because of my two clients at Corpus Christi
 6
 7
    that also dabble in oil and gas and in pipelines and,
 8
    you know, formed up with Dan Tutcher.
 9
                  So basically you're -- you know, it
    doesn't matter what type of assets you're buying or
10
    selling or what type of company; it's transactional
12
    work.
13
                  MS. PETERS: Sure.
14
                  THE WITNESS: So it just fits but --
15
                  MS. PETERS: So about how many years of
16
    asset acquisitions or stock purchases have you -- have
17
    you done?
18
                  THE WITNESS: Well, basically from the
19
    startup of Midcoast, I would say. So --
20
                  MS. PETERS: Which, I think, was '91?
                  THE WITNESS: Yeah.
21
22
                  I mean, I'd done some before; but, I mean,
23
    basically that's where -- you know, they were constantly
24
    looking to acquire assets --
```

MS. PETERS: Okay.

```
1
                  THE WITNESS: -- and build their company.
 2
                  MS. PETERS: So that was mainly your
    experience with acquisitions was with Midcoast? Is
 4
    that --
 5
                  THE WITNESS: Well, I had other deals,
 6
    smaller deals. Yeah, not pipeline deals but other types
 7
    of businesses, acquisitions and sales, right, before
 8
    that.
 9
                  MS. PETERS: Okay. So your main
10
    experience with pipeline-type acquisitions --
11
                  THE WITNESS: Yes.
12
                  MS. PETERS: -- was with Midcoast.
13
                  THE WITNESS: Well, no. It started before
14
    that with another company in Corpus Christi for a number
15
    of years. We sold -- ended up selling off most all
    their assets.
16
17
                  MS. PETERS: Okay.
18
                  THE WITNESS: So it was probably for a
19
    period of four or five years before 1991, I was --
20
                  MS. PETERS: And what made this deal more
21
    complicated than other transactions?
                  THE WITNESS: Just Langley, basically,
22
23
    with him trying to -- you know, with the project
24
    development agreement, the contingent revenue interest
```

agreement, all these various entities and, you know, his

```
1 various financing situations that were involved; and
```

2 there would be a lot more expenses incurred if you paid

- 3 off debts early and -- that he had and things -- just a
- 4 whole string of stuff, you know.
- 5 MS. PETERS: Okay.
- 6 THE WITNESS: And --
- 7 MS. PETERS: So in other deals that you
- 8 did, was there this third party that helped facilitate
- 9 the deal; or was that a new component for you?
- 10 MR. STERN: Objection to the form to the
- 11 extent that you're saying the third party facilitated
- 12 the deal.
- 13 MS. PETERS: Go ahead and answer the
- 14 question.
- 15 THE WITNESS: I mean, we've -- we've been
- 16 on the side where we've bought assets and flipped them
- 17 immediately. We knew we were going to buy them, and we
- 18 had the buyer lined up. And I can't remember if we had
- 19 the agreement in place or not, but we probably did.
- In other words, we'd buy assets from a
- 21 company; and then we would -- Midcoast would sell them.
- 22 I remember a transaction like that, yeah. It's not --
- 23 it's not unusual in that sense that you would buy. I
- 24 mean, there's any number of reasons that you can't -- I
- 25 mean, maybe the ultimate buyer can't deal with that

```
1 particular person that owns the company or something; or
   there's some other reason. I don't know.
 3
                 MS. PETERS: Do you see --
                  THE WITNESS: So it's not unusual, no.
 4
 5
                  MS. PETERS: -- stock purchases
    immediately followed by asset sales?
 6
 7
                  THE WITNESS: What I'm thinking of was
 8
    assets, you know.
 9
                 MS. PETERS: Uh-huh.
10
                  Do you see the stock purchases followed by
11 assets sales, or have you not seen that?
12
                  THE WITNESS: I haven't been directly
    involved with it, but I don't think that's anything
14 unusual.
15
                 MS. PETERS: Okay.
16
          (BY MS. CRESWELL) Could we refer back to
    Exhibit 1, Mr. Chachere, to the entry for November
   the 4th of 1999?
18
19
                 And that entry states: "Continued work on
    the transaction, including completion of Asset Purchase
20
    Agreement and $14 million Escrow Agreement."
21
22
                 Are you seeing that entry?
23
       Α
            Yes, ma'am.
```

MS. CRESWELL: Enter Fax Cover Sheet and

24

25

Q

Okay.

- 1 partially executed side letter from K-Pipe Merger
- 2 Corporation to Midcoast into the record as Exhibit 15.
- 3 This document is numbered KP1463 through KP1465 and also

- 4 is Bates Stamp numbered 002485 through 002487.
- 5 Q (BY MS. CRESWELL) Have you had time to glance
- 6 at this document?
- 7 A Yes.
- 8 Q Okay. Are you familiar with this document,
- 9 Mr. Chachere?
- 10 A I vaguely remember it, yes.
- 11 Q Would you confirm the signature on the last
- 12 page of the document?
- 13 A That appears to be Richard Robert's signature.
- 14 Q Okay.
- 15 MS. PETERS: And the initials next to the
- 16 signature, "CK," would those be --
- 17 THE WITNESS: I assume that's "Chris
- 18 Kaitson." He was general counsel.
- 19 Q (BY MS. CRESWELL) Why would Chris Kaitson send
- 20 this document to Jim Pryde, who is with Bryan Cave and
- 21 representing Dennis Langley?
- 22 MR. STERN: Objection. No foundation.
- 23 Q (BY MS. CRESWELL) This document --
- 24 MS. PETERS: On the first page, the Fax
- 25 Cover Sheet attached to this document, dated

```
1 November 4th, 1999, states that it's to Jim Pryde, Chris
              "Attached is a partially executed side
   Kaitson.
   letter."
 4
                 Do you see that on this cover sheet?
 5
                 THE WITNESS: Yes.
 6
                 MS. PETERS: And the letter appears to be
7
   between K-Pipe Merger and Midcoast and appears to
8
   reference the Asset Purchase Agreement, dated as of
   November 5th, and discusses closing and states that for
10
    each day the closing is delayed beyond November 9,
   Midcoast will pay to K-Pipe $21,500.
12
                 Do you see that?
13
                 THE WITNESS: Yes.
                 MS. PETERS: Okay. Why would Midcoast be
14
    sending -- considering that this is between K-Pipe and
15
   Merger (sic), be giving a copy of this to the
17
   representatives of Mr. Langley?
18
                 MR. STERN: Objection. No foundation.
19
                 MS. PETERS: Please answer the question.
20
                 THE WITNESS: I don't know. I just
21
   presume that Pryde asked for it.
22
                 MS. PETERS: Why would --
23
                 THE WITNESS: Why would he ask for it?
24
                 MS. PETERS: Yeah. Why would he be
```

25

interested?

```
1 THE WITNESS: I would just be trying to
```

2 get into his mind and speculate. I don't know why but I

- 3 presume he asked for it and Chris Kaitson sent it to
- 4 him.
- 5 MS. PETERS: The provisions in this letter
- 6 about the closing dates and amounts for failure to close
- 7 timely, who -- how were those terms decided upon?
- 8 THE WITNESS: I don't have any
- 9 recollection of that. I don't know that I was involved
- 10 with that portion of it.
- MS. PETERS: Uh-huh.
- MS. CRESWELL: Enter a redline draft
- 13 letter from Midcoast to Dennis Langley into the record
- 14 as Exhibit 16. This document is numbered KP1480 to
- 15 KP1481.
- 16 This consists of an e-mail cover sheet
- 17 from James Pryde to Ron Chachere, Chip Berthelot, Chris
- 18 Kaitson, Tino Monaldo, and does have a handwritten note
- 19 that does say it's "never used." The subject is
- 20 "Changes in Midcoast Side Letter per Ron's Request."
- 21 Q (BY MS. CRESWELL) Are you familiar with this
- 22 document, Mr. Chachere?
- 23 A I don't specifically remember it.
- Q How was this agreement negotiated?
- 25 MR. STERN: Objection. Assumes facts not

1 established.

2 A I don't know. I don't have any recollection,

- 3 and I don't know that I was involved with the
- 4 negotiation part of it. It appears I was involved with
- 5 the drafting portion of it because of the e-mail.
- 6 MS. PETERS: Now, this is a draft of a
- 7 letter between Midcoast and Dennis Langley referencing
- 8 the Stock Purchase Agreement dated as of October 25th
- 9 between Dennis Langley and K-Pipe Merger.
- 10 "A closing has been set under the Purchase
- 11 Agreement for November 5, 1999."
- 12 Then it references closing dates and an
- 13 amount of 21,500 for delays in closing beyond
- 14 November 8th.
- 15 (Sotto voce discussion.)
- 16 (A lunch break was taken from 11:41 a.m.
- 17 to 1:21 p.m.)
- MS. CRESWELL: I'd like to remind
- 19 Mr. Chachere that he is still under oath.
- THE WITNESS: Yes.
- MS. CRESWELL: Thank you.
- Before we left, we had entered -- before
- 23 we left for the lunch break, we had put two exhibits
- 24 into the record, Exhibit 15 and Exhibit 16; and I'd like
- 25 to enter another one at this point.

```
1
                  Enter letter from K-Pipe Merger
   Corporation to Dennis Langley into the record as
   Exhibit 17. This document is composed of pages 1 and 2
   with an additional signature page numbered as page 2.
5
        Q
             (BY MS. CRESWELL) I'll give you a moment,
   Mr. Chachere, to look through this document.
 7
        Α
             Okay.
 8
                  (Reading silently.)
 9
                  (Discussion off the record.)
             (BY MS. CRESWELL) Have you had time to look
10
   over the document?
12
       Α
             Yes, I have.
13
             Exhibit 17 is a letter from K-Pipe Merger
    Corporation to Dennis Langley and it is referencing a
14
    Stock Purchase Agreement and does provide for penalties
15
    for delay in the closing, a 21,500-dollar penalty, and
    then down towards the bottom, it references a
17
    15 million-dollar penalty if there is a failure to
18
19
   close.
20
                  Are you familiar with this document,
   Mr. Chachere?
21
22
             I have seen it before, yes.
23
             Okay. Can you tell me in what context you've
    seen it?
24
```

Well, I don't remember when I saw it; but it

25

Α

- 1 would have to be in the closing documents between K-Pipe
- 2 and Langley. So I know I at least saw it at that point
- 3 in time. I remember being aware that there was that
- 4 type of consideration for delay on closing and also the
- 5 penalty if the stock purchase didn't close. I remember
- 6 vaguely those numbers and so forth.
- 7 Q Do you know who participated in the negotiation
- 8 of this agreement?
- 9 A No, ma'am.
- 10 MS. CRESWELL: Enter e-mail dated 9/11/03
- 11 from Thomas Palmisano for PricewaterhouseCoopers to
- 12 Chris Kaitson with Midcoast into the record as
- 13 Exhibit 18. The document is numbered KP1682.
- 14 Q (BY MS. CRESWELL) If you'd take just a minute
- 15 to familiarize yourself with that one.
- 16 A Okay.
- 17 (Reading silently.)
- 18 Q Are you familiar with this document?
- 19 A I do not remember it.
- 20 Q Okay. Can you identify the handwriting there?
- 21 A Yes. The handwriting is mine.
- Q Okay. Do you know who had input into this
- 23 document?
- 24 MS. PETERS: This is -- just so you know,
- 25 we're just trying to get an idea of how the input was

- 1 into this particular item just to see about the
- 2 relationships of the parties in the transaction.
- 3 THE WITNESS: Right.
- 4 MS. PETERS: And it looks like there's
- 5 really two e-mails here. The first one is from Chris
- 6 Kaitson.
- 7 THE WITNESS: It's from Palmisano, I
- 8 think, is the first one, right?
- 9 MS. PETERS: Right. I think the first
- 10 one --
- 11 THE WITNESS: Or is the bottom one the
- 12 first one?
- MS. PETERS: The bottom one --
- 14 THE WITNESS: The bottom one's the first
- 15 one, yeah.
- MS. PETERS: -- I think, comes first. It
- 17 appears to be from Chris Kaitson, and he's sending it to
- 18 himself and then to Cynthia Morelli and Gary Wilcox and
- 19 Graham Taylor and Richard Robert --
- THE WITNESS: Right.
- 21 MS. PETERS: -- and Ron Chachere and Tom
- 22 Palmisano. And then Tom Palmisano responds.
- THE WITNESS: Okay.
- MS. PETERS: And I guess our interest is
- 25 this comment on that first e-mail that's at the bottom

- 1 of the e-mail, where it says: "PWC's other comments are
- 2 being addressed, but item 3 (per Jim Pryde) does not
- 3 belong in the SPA, " which we understand to be "Stock
- 4 Purchase Agreement."
- 5 Does that sound correct?
- 6 THE WITNESS: That's correct.
- 7 MS. PETERS: Okay. "They have no reason
- 8 to be interested in such 2 year period. What about
- 9 putting it in the Asset Agreement or a side letter."
- 10 And then Item 3 just below that says:
- 11 "Stock Purchase Agreement. Add a representation . . .
- 12 in the SPA to the effect that K-Pipe has no plan or
- 13 intention to liquidate The Bishop Group, Ltd., and in
- 14 any event will not liquidate such corporation for at
- 15 least two years."
- Then at the top -- do you see that, No. 3
- 17 there?
- THE WITNESS: Yes.
- 19 MS. PETERS: And then at the top, there's
- 20 a response from Tom Palmisano that: "This is a very
- 21 important representation which needs to be in either the
- 22 SPA or a side letter between K-Pipe and Langley. This
- 23 should definitely NOT be in the asset purchase agreement
- 24 as an asset buyer would be indifferent."
- 25 And what was your understanding of why it

was a very important representation? MR. STERN: Objection. No foundation. 2 3 THE WITNESS: I don't specifically recall; but, I mean, in my mind, I'm thinking that -- you know, 5 I didn't understand all -- and I still don't; but I think this is Gary Wilcox structuring it, saying to us, 6 "This is important that this be done in the structure." 7 8 And we're just following his advice is what I believe. 9 MS. PETERS: Okay. So Gary Wilcox, then, is providing input into an item that's ultimately 10 located in Exhibit 17, this letter between Dennis 11 Langley and K-Pipe Merger? Would that be accurate? 13 THE WITNESS: Well, I don't -- I mean, 14 Item 3 says "Stock Purchase" here; and I'm just reading. I don't recall. I don't know if it was in there or not, 15 but that's what I'm surmising from reading it. MS. PETERS: On Exhibit 17 on No. 2 --17 THE WITNESS: Okay. No. --18 19 MS. PETERS: -- which is K-Pipe 20 Merger/Dennis Langley, that letter we just handed you. 21 THE WITNESS: This one (indicating)? 22 MS. PETERS: No. 23 THE WITNESS: This one (indicating)? 24 MS. PETERS: Yes. No. 2, it just says: "K-Pipe represents 25

- 1 and warrants to Langley that K-Pipe has no plan or
- 2 intention to liquidate the Company and agrees it will
- 3 not liquidate the Company for at least two years after
- 4 the closing date."
- 5 That appears to be this -- what the
- 6 e-mail, Exhibit 18, is referring to.
- 7 THE WITNESS: I would agree.
- 8 MS. PETERS: Okay. As far as this e-mail,
- 9 it also -- Exhibit 18 refers to -- it says: "PWC's
- 10 other comments are being addressed"; and then we don't
- 11 actually have much of their other comments except for
- 12 No. 4.
- 13 Was it common for -- during this
- 14 transaction, for PWC to submit comments via e-mail to
- 15 Midcoast as far as what would be in the agreement,
- 16 similar to this e-mail that we have here?
- 17 THE WITNESS: I don't remember. I mean,
- 18 they would make comments, whether it would be orally if
- 19 we're in a meeting, if they weren't available. You
- 20 know, I don't know if it was common; but I guess it
- 21 occurred, yeah.
- 22 MS. PETERS: Okay. But this type of input
- 23 into the agreements, was that something that PWC did?
- 24 THE WITNESS: Well, again, this gets back
- 25 to the -- in my mind, to the due diligence-type part of

- 1 it. In other words, we've got to make sure that the
- 2 transaction ahead of us is not going to come unraveled.
- 3 So we're relying on PWC and say, "What needs to be done
- 4 here?" is what I'm getting out of all this. I mean,
- 5 that -- yeah.
- 6 MS. PETERS: Okay. So they did -- they
- 7 did have input into drafting items?
- 8 THE WITNESS: You know, I guess from the
- 9 standpoint of these issues that could affect Midcoast --
- MS. PETERS: Right.
- 11 THE WITNESS: -- but not in the sense that
- 12 we're going to go in and negotiate the deal or
- 13 something. I mean, it would be -- you know, I mean, it
- 14 would be very limited, like the role that I was talking
- 15 about with those ancillary agreements. It would be,
- 16 like, "Okay. If it's going to have a big effect on
- 17 Midcoast" -- I mean, it's no secret -- I mean, Fortrend
- 18 is buying from Langley; and we're going to buy certain
- 19 assets from Fortrend if they make the deal work.
- 20 So we, again, have got to make sure that
- 21 certain things are structured where it can work for us.
- 22 So I think that that's what PWC was doing in a very
- 23 limited situation.
- 24 And on the other hand, Langley was
- 25 allowing it because -- I mean, he knew that assets were

- 1 going to be sold by Fortrend, K-Pipe. So that's what I
- 2 see going on here.
- 3 MS. PETERS: Okay.
- 4 THE WITNESS: I don't understand the tax
- 5 part of it; but to the extent it was communicated to us,
- 6 we just sent it on to Langley to say it's got to be --
- 7 or to K-Pipe's lawyers, saying, it needs to be in there,
- 8 you know.
- 9 MS. PETERS: So let me see if I'm
- 10 understanding what you're saying is that PWC, more or
- 11 less, made comments about --
- 12 THE WITNESS: Things that would need to be
- 13 in the agreement that could affect us; and when I say
- 14 "us," I'm saying "Midcoast," obviously, that if things
- 15 were not correct on this one side of the transaction, it
- 16 could affect this other side of the transaction.
- 17 So we were -- I assume we were asking
- 18 PWC -- I mean, I wasn't talking directly to them about
- 19 all these issues; but, you know, "What needs to be done
- 20 here?"
- 21 MS. PETERS: Okay.
- 22 THE WITNESS: And then apparently there
- 23 was this communication back and forth with other
- 24 parties, say, you know, "If you're doing to deal, this
- 25 is what we need, " the same as I'm saying that I was

involved in those agreements for project development and

- 2 the contingent revenue interest agreement and all of
- 3 that, because it was going to affect us long-term.
- 4 And this is another aspect of what's going
- 5 to affect us; but it's from, you know, the tax angle of
- 6 it, which PWC was advising Midcoast.
- 7 And then Midcoast was relying it on,
- 8 saying, you know, "This is what we expect if we're going
- 9 to be able to enter into an agreement."
- 10 So that's what I'm gleaning out of this.
- 11 MS. PETERS: Okay. Okay.
- 12 Q (BY MS. CRESWELL) Okay. Mr. Chachere, if you
- 13 would look back at Exhibit 1; and the date would be
- 14 11/4. It says: "Continued work on the transaction,
- 15 including completion of Asset Purchase Agreement and
- 16 \$14 million Escrow Agreement"; is that correct?
- 17 A Yes, ma'am.
- MS. CRESWELL: Enter Asset Purchase
- 19 Agreement into the record as Exhibit 19. It is numbered
- 20 pages 1 through page 30.
- 21 Q (BY MS. CRESWELL) The Asset Purchase Agreement
- 22 is made and entered into as of November the 5th by and
- 23 among K-Pipe Merger Corporation and Midcoast Energy
- 24 Resources; is that correct?
- 25 A That's correct.

- 1 Q Does the Purchase and Sale Agreement, which is
- 2 referenced in Exhibit 1 on the date of 9 -- 9/21 --
- 3 MS. CRESWELL: Am I in the right spot, or
- 4 am I in the wrong spot?
- 5 MS. PETERS: 11/4.
- 6 Q (BY MS. CRESWELL) Okay. Is this Asset
- 7 Purchase Agreement that's referenced on 11/4, is that
- 8 this agreement, Exhibit 19?
- 9 Does that make sense?
- 10 A Yeah. I understand what you're saying.
- 11 MS. PETERS: You might just clarify it a
- 12 little bit so we're all looking for it.
- 13 MS. CRESWELL: Okay. We have just entered
- 14 the Asset Purchase Agreement, which is Exhibit 19, into
- 15 the record; and hopefully we're looking at the correct
- 16 date, November the -- well, the entry on Exhibit 1 is
- 17 November the 4th; and it does say: "Continued work on
- 18 the transaction, including completion of the Asset
- 19 Purchase Agreement."
- 20 Q (BY MS. CRESWELL) Would this be the agreement
- 21 that was worked on on November the 4th, as referenced in
- 22 Exhibit 1?
- 23 Is Exhibit 19 what is referenced in
- 24 Exhibit 1?
- 25 A I believe it would have to be.

- 1 Q Thank you.
- 2 A It's got a different nomenclature on it but --
- 3 Q Thank you very much.
- 4 If you would again look at Exhibit 19,
- 5 please, Mr. Chachere; and look at page 8.
- 6 A All right.
- 7 Q Down at the bottom, Paragraph 2.5(c), this
- 8 refers to a cause of action?
- 9 I'll let you glance at that for a moment.
- 10 A All right.
- 11 Q Was -- this is talking about excluded assets.
- 12 Was this something that K-Pipe wanted to
- 13 retain in the deal, this particular cause of action, or
- 14 that Midcoast did not want to have included as part of
- 15 the purchase; or are you familiar with this clause?
- 16 A You know, I just vaguely remember the name
- 17 "Western Resources" and "OneoK"; but I just don't
- 18 recall, you know, who negotiated what or what -- you
- 19 know, who wanted what. I don't know that I was involved
- 20 in that. I mean, I would just be told what the deal was
- 21 and work from that.
- MS. PETERS: I just have one question
- 23 here: We had talked before, when we were discussing the
- 24 September 20th items, about the Purchase and Sale
- 25 Agreement. It's called Purchase and Sale Agreement on

- 1 9/20; and then 9/21, it says "for certain assets."
- 2 Was that the agreement that evolved into
- 3 Exhibit 19 or did you stop and start over or kind of
- 4 what was its heritage?
- 5 THE WITNESS: The one -- you're talking
- 6 about 9/21 with Pipeline Holdings Partners?
- 7 MS. PETERS: Right.
- 8 Did it evolve into this or did --
- 9 THE WITNESS: That's what I'm thinking,
- 10 yes. I think that I -- I must have been told that the
- 11 entity buying it, its name is Pipeline Holdings
- 12 Partners. Then Fortrend actually formed -- used another
- 13 name or changed their mind or something.
- 14 And the draft that we -- the nomenclature
- 15 of the draft at that time, I guess, was "Purchase and
- 16 Sale" and it ended up through -- you know, various
- 17 versions, ended up being called Asset Purchase
- 18 Agreement, but I believe it's the same thing, yeah.
- MS. PETERS: Okay.
- MS. CRESWELL: Enter Butcher Interest
- 21 Partnership General Partnership Agreement into the
- 22 record as Exhibit 20. This document is Bates Stamp
- 23 numbered 001031 through 001040. This is a General
- 24 Partnership Agreement entered into between Mid Louisiana
- 25 Gas Company and K-Pipe Group, Inc., as of the 8th day of

- 1 November, 1999.
- 2 Do you think we have the --
- 3 Q (BY MS. CRESWELL) Are you familiar with this
- 4 partnership agreement?
- 5 A Somewhat, yes.
- 6 Q We've gone -- did you assist with drafting the
- 7 partnership agreement?
- 8 A I believe so.
- 9 Q And if you would just confirm the signature
- 10 over on page 7 of that partnership agreement.
- 11 A Looks like Richard Robert's signature; and from
- 12 what I recall of Larry Austin, that looks like his
- 13 signature, too.
- MS. PETERS: What was Larry Austin's role
- 15 in the transaction?
- 16 THE WITNESS: He was president of this
- 17 K-Pipe Group, Inc. -- I don't know -- or maybe president
- 18 of several entities; and I think his wife was the
- 19 secretary of it or something.
- 20 MS. PETERS: Did you ever meet with him?
- 21 THE WITNESS: At closing, I did.
- MS. PETERS: At closing.
- THE WITNESS: Uh-huh.
- MS. PETERS: Now, did you go to both of
- 25 the closings, the one on the 8th and the one on the 9th?

- 1 THE WITNESS: No. I was up there in
- 2 LeBoeuf Lamb's offices, but I was on a different floor.
- 3 MS. PETERS: On the 8th.
- 4 THE WITNESS: Yeah, whatever the time
- 5 periods were, yeah.
- 6 I was not at their closing, no. I was up
- 7 in New York and, you know, at LeBoeuf Lamb's offices;
- 8 but I was not at their closing, no. I don't even think
- 9 I was on the same floor they were on.
- 10 Q (BY MS. CRESWELL) If I'm understanding the
- 11 Butcher Interest in a limited way, the Butcher Interest
- 12 is something that was not -- that was separately stated
- 13 in the Asset Purchase Agreement.
- 14 Can you tell us what you know about that
- 15 and how that evolved into this partnership agreement?
- 16 A Well, I think the Butcher Interests were a
- 17 stream of revenue interests, if you will, an intangible
- 18 right to revenues, if I recall correctly, that was --
- 19 you know, was an asset that Langley had amongst all
- 20 these entities and so forth.
- 21 How it evolved into this, you know, I
- 22 don't remember. I mean, I did not structure it. I did
- 23 some drafting on it, you know, was told, "This is what
- 24 needs to be done"; and that's all I really recall.
- 25 Q On page 2 of the partnership agreement, which

is Exhibit 20, Paragraph 6.02, down towards the bottom,

- 2 does indicate that -- it says -- that would be
- 3 Midcoast if I'm -- or Mid Louisiana Gas Company did
- 4 contribute \$225,000 to the partnership and its capital
- 5 account.
- Is that what you're seeing there at that
- 7 paragraph, Mr. Chachere?
- 8 A Yes, ma'am.
- 9 Q And Midcoast Louisiana Gas was a subsidiary
- 10 of -- Mid Louisiana -- sorry -- Mid Louisiana was a
- 11 sub -- or is -- or was in 1999 and 2000 a sub of
- 12 Midcoast; is that correct?
- 13 A Yes. Yes.
- 14 Q Do you have any idea --
- 15 A It may have been indirect. I don't remember,
- 16 but it was one of the Midcoast entities.
- 17 Q Right.
- 18 Would you have any idea why the Butcher
- 19 Interest was transferred into a partnership?
- 20 A No, ma'am.
- 21 Q Okay. At this point in time when the
- 22 partnership interest -- or the partnership agreement was
- 23 entered into between Mid Louisiana and K-Pipe, there
- 24 were the two partners, do you know anything about when
- 25 or why Midcoast acquired the full interest in the

- 1 Butcher Interest --
- 2 A No, ma'am.
- 3 Q -- and bought out the other partner?
- 4 Okay. On 11/5 -- if you would refer back
- 5 to Exhibit 1, on 11/5, there is a mention of an Attorney
- 6 Davis?
- 7 A I'm not seeing 11/5.
- 8 MR. STERN: Down at the bottom.
- 9 THE WITNESS: Oh. It's just out of order.
- 10 A Okay. Let me look at that.
- 11 (Reading silently.)
- I can't remember the -- Midcoast had a
- 13 lender involved and the lender, of course, had an
- 14 attorney and that may have been who it was but -- that's
- 15 what I'm thinking, but I don't remember his full name.
- 16 MS. PETERS: Was Midcoast's lender Bank of
- 17 America?
- 18 THE WITNESS: I believe so. I believe
- 19 that's right.
- 20 Q (BY MS. CRESWELL) I have a couple more
- 21 questions in regards to Fortrend, if you'll bear with me
- 22 on that.
- 23 Mr. Chachere, do you have -- do you have
- 24 any feeling or any knowledge or -- what the business of
- 25 Fortrend was, as you understood it? What was their

- 1 business?
- 2 A I don't know. I was not involved in that part
- 3 of it, you know. I was just told that Fortrend is
- 4 coming in and, you know, that we might be able to make a
- 5 deal with them to buy the assets. I was just told to
- 6 draw documents and talk to their attorneys.
- 7 Q What was your understanding of Fortrend's role?
- 8 A They were a buyer of the -- potential buyer of
- 9 the stock from Langley's companies -- or of Langley's
- 10 companies and that Midcoast would try to make a deal to
- 11 buy certain assets from Fortrend's entity.
- 12 MS. PETERS: As we discussed earlier, the
- 13 original draft was -- between Langley and Midcoast was a
- 14 stock purchase.
- Was there a particular reason why the
- 16 stock purchase didn't go through?
- 17 THE WITNESS: You know, I don't know all
- 18 the ins and outs of that. I know there were issues.
- 19 Obviously tax issues were involved. There were
- 20 regulatory issues, selling stock versus selling assets.
- 21 Rate case issues could be involved, whether you had to
- 22 go in and have -- establish new rates if you bought
- 23 assets. I remember vaguely some stuff about all of
- 24 that; but I was not involved in deciding, you know,
- 25 whether it was going to be an asset purchase or a stock

1 purchase or -- it didn't make any difference to me.

MS. PETERS: So when you say "regulatory

- 3 issues of buying stock versus buying assets," what are
- 4 you referring to?
- 5 THE WITNESS: Well, the pipelines, I think
- 6 most of the assets were FERC regulated; and so I think
- 7 there -- I'm not a regulatory lawyer; but I think there
- 8 are issues involved with the transfer of assets between,
- 9 you know, regulated -- FERC-regulated assets, you know.
- 10 MS. PETERS: Can FERC -- what is FERC's
- 11 role, to the extent that you understand it, when there
- 12 is a transfer of a regulated asset?
- 13 MR. STERN: Objection. No foundation.
- MS. PETERS: What do they do?
- 15 THE WITNESS: I really don't know. It's
- 16 outside my area, really.
- MS. PETERS: Have you ever been involved
- 18 in a transaction where FERC, because of the regulatory
- 19 issues associated with the assets, prevented the sale
- 20 from going through?
- 21 THE WITNESS: I have; but in the context I
- 22 remember it was, it was what's referred to as an
- 23 abandonment. In other words, the assets would be
- 24 abandoned from FERC regulation; become
- 25 nonjurisdictional, if you will; and then purchased. And

1 so the deal would be contingent upon, you know, the spin-down, so to speak, by FERC of an order. I've been involved with that type of transaction. MS. PETERS: Okay. 4 5 THE WITNESS: Now, whether that was involved here, I don't know. You just asked me what all 6 might be involved, and I'm just trying to think of 7 8 what -- kind of recall in the back of my mind might have been issues. MS. PETERS: Okay. Did you want to take a 10 minute and come back? 12 See if there are any other comments that you have, and then we can do that. 14 (A break was taken from 1:53 to 1:55 p.m.) 15 (Proceedings concluded at 1:55 p.m.) 16 17 18 19 20 21 22 23 24 25

| 1 | | CHANGES AND SIGNATURE | | |
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REASON 1 PAGE LINE CHANGE 5 I, RONALD LOUIS CHACHERE, have read the 6 foregoing interview and hereby affix my signature that same is true and correct, except as noted above. 8 9 RONALD LOUIS CHACHERE 10 THE STATE OF TEXAS) 11 COUNTY OF HARRIS 12 13 Before me, _ day personally appeared RONALD LOUIS CHACHERE, who 14 ___ a) is personally known to me or 15 ___ b) proved to me under oath or 16 ___ c) proved to me through (description of identity card or other 17 document) 18 to be the person whose name is subscribed to the 19 foregoing instrument and acknowledged to me that they executed the same for the purposes and consideration 20 therein expressed. Given under my hand and seal of office this ____ day of _____, 2003. 22 23 NOTARY PUBLIC IN AND FOR 24 THE STATE OF TEXAS 25

1 STATE OF TEXAS COUNTY OF HARRIS 3 I, Meredith A. Shoemaker, a Certified 4 5 Shorthand Reporter in and for the State of Texas, hereby 6 certify that the facts stated by me in the caption hereto are true; that the foregoing interview of RONALD 7 8 LOUIS CHACHERE, the witness hereinbefore named, was taken by me in machine shorthand, the said witness having been by me first duly sworn under oath, and later 10 transcribed from machine shorthand to typewritten form 12 by me. 13 I further certify that the above and foregoing interview, as set forth in typewriting, is a 14 full, true, and correct transcript of the proceedings had at the time of taking said interview. 17 Given under my hand and seal of office on this 23rd day of January, 2004. 19 20 Meredith A. Shoemaker, CSR Texas CSR No. 7202 21 Expires: 12/31/2005 22 ALLIED ADVANCED REPORTING, INC. 1647 Colquitt 23 Houston, Texas 77006 713.524.6777 24 800.223.9409 713.524.6888 (FAX)

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